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Risk insights vs. competences in managing multicultural teams in Poland

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ABSTRACT

Objective: The objective of this study was to obtain in-depth understanding of the concept of necessary competences, which could ensure effective work in multicultural organisations based on different risks, which can occur in practice.

Research Design & Methods: The authors made in-depth literature review in order to identify and to understand the possible risks that can occur in multicultural organisations and the behaviours of staff related to the risks identified. Afterwards, the authors made interviews with 30 people from multicultural organisations in order to finally present a qualitative analysis, which aimed at identifying and comparing competences, which seem to be necessary in order to work effectively in multicultural organisations.

Findings: Based on the feedback from the target groups, it turned out that the respondents admitted that it is necessary to have specific competences, which could support effective works in the multicultural organisation.

Contribution & Value Added: The core input is that the results of the study are not be only the subject of theoretical considerations, but they can be implemented in practice in the form of a dedicated training.

Article type: research article

Keywords: multiculturality; cultural risk; cultural competences; intercultural

management; cultural awareness of staff

JEL codes: D22, J24, J61

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INTRODUCTION

In global economy, many enterprises of different size operate in multicultural environments, whether in dealing with clients or within their own workforces. Multinational working today necessarily involves establishing collaborative partnerships for the delivery of goods and services, and employees across the EU are increasingly required to

operate in a way, which demonstrates sensitivity and competence in dealing with people from different cultural backgrounds.

Nowadays, when the borders are opened, there is a strong need to focus on intercultural dialogue between people, who work together (e.g. Angouri & Glynos, 2009; Besley & Peters, 2012; Bikmen & Sunar, 2013; Choi, 2006; Lähdesmäki & Wagener, 2015; Wilk-Wos, 2010). Developing cultural competences results in an ability to understand, communicate with, and effectively interact with people across cultures, and work with varying cultural beliefs and schedules. However, people from different cultures vary in how, for example, they relate to many aspects. As the example of perceiving the term 'bad news' (Zahedi, 2011) – people from some Asian cultures are reluctant to give managers bad news - while those from other cultures may exaggerate it. Teambuilding issues can become more problematic as teams are comprised of people from a mix of these cultural types (Lisak & Erez, 2015). Effective cross-cultural team-building is essential to benefiting from the potential advantages of cultural diversity in the workplace. It is very important to consider the problems, which come from the multiculturality. Problems with risk culture are often blamed for organisational difficulties but, until now, there was very little practical advice around on what to do about it. The objective of this study was to obtain in-depth understanding of the concept of necessary competences, which could ensure effective work in multicultural organisations based on different risks, which can occur in practice. The competences are understood in this paper as a set of knowledge, skills and attitudes as this approach is currently dominant in literature. The obtained research results, collected through the performance of the qualitative interviews, will enable to find out, which competences are needed in order to manage the multicultural company in a more effective way.

LITERATURE REVIEW

There are a lot of risks in the functioning of the organisation (market, financial, legal, ecological, political), however taking into consideration the possibility of mixing people from different regions in the world, a cultural risk is dominant. People from different cultures present different approaches to work and they can understand many things in a different manner. That is why 'cultural risk is a journey with no end', which means that it cannot be compared with the risk process in general. It can be never completed. The success of international staff is assumed by psychological features, which cannot be modified, but they can be strengthened in order to be a strong side when working in intercultural organisation (Przytuła, 2011). That is why risk culture requires awareness at all levels of the company (Laycock, 2014), both personal and organisational. The state-of-the-art clearly shows that the main problems with the staff in the multicultural organisations are the following: lack of openness, lack of speaking in an understanding way, inability of speaking language of a country, lack of punctuality, different facial expression, etc. (Bucker & Beerlage, 2017; Chmielewska-Muciek, 2017; Fitzsimmons, 2013; Korzilius, Yeo & Pang, 2017; Panagiotis, 2012; Przytuła, 2011).

Companies from all over the world have its branches in Poland. Some of the Polish firms have changed as well – foreign investors become managers and administrative directors. Opening the borders made it easy for companies to entrance on new markets,

especially the European Union ones. Generally, international corporations charge experienced specialists with assistance at creation and opening of new branches. More and more organisations have contacts with representatives of different countries, societies and religion associations that serve as a sufficient base to launch cooperation.

In an increasing number of occupations, a large influx of foreigners (mainly Ukrainians) is observed (Skoczyńska-Prokopowicz, 2018; Zubik, 2014). The interest in foreigners is mainly related to building industry, construction and production, but employers are looking for specialists in the IT industry as well, because of an insufficient number of candidates on the domestic market.

Therefore, many risks may occur, mainly resulting from the lack of knowledge of different cultures. The risks related to the management and working in multicultural organisations in Poland are presented in Table 1.

In order to minimise or avoid cultural risks, the organisation must be interculturally competent (Brünnemann, 2013; Hammer, 2009; Jackson, 2015). Ideally, the whole organisation should become interculturally competent. However, this of crucial importance to managers and employees in two important respects (1) they need to be interculturally competent to manage intercultural environments effectively and helping employees understand culture better and (2) develop the knowledge, skills and attitudes to operate effectively in an increasingly intercultural workplace (Lara &Salas-Vallina, 2017).

Organisations have a 'culture' of policies, procedures, programmes, and processes, and incorporate certain values, beliefs, assumptions, and customs (Zalina, Abdullah & Ismailc, 2016). Organisational cultures largely echo mainstream culture in its sense of time orientation, perception, and use of time. An organisational culture may not naturally lend itself to cultural competence, so that is where skill building comes in. A culturally competent organisation brings together knowledge about different groups of people – and transforms it into standards, policies, and practices that make everything work (Lara et al., 2017). There are some key elements that contribute to a system's ability to become more interculturally competent (Alegre & Chiva, 2013). In organisations intercultural competence would be characterised by: valuing diversity among staff; self-assessment; institutional cultural knowledge; adapting service delivery to reflect an understanding of diversity; openness and respect for diverse staff; a culturally diverse workforce; consciousness and management of difference; routine monitoring and evaluation of impact of policies and practices on cultural and ethnic groups (Davis & Cho, 2005; Lloyd & Hartel, 2010; Zimmermann, 2010).

The delivery of interculturally competent services cannot be divorced from the question of opening up the institution, as a starting point for staff to develop intercultural competence.

Table 1. Risks occurring in multicultural organisations in Poland in today's economy			
Behaviour	Risk		
Difference of intentions – people have in mind one thing, but they say something, which does not correspond with the first thought.	Language misunderstandings and lack of clarity in communi- cation (Kostrzyńska, 2018)		
Employer's care for adapting the working conditions to the needs of the others – it must be reflected in knowledge of legal aspects. Modern work methods, such as brainstorm, may not be stimulating for representatives of high-context cultures, who do not work in the same way as representatives of low-context cultures. Lack of education of Polish supervisors in managing international teams – supervisors will often over-manage and get bossy. That will rankle the employees and the negative cycle is reinforced. Differences in management in Poland and other countries – for example Asian companies are not interested in participating and organising external training, because they all have developed procedures, technology and knowledge about their industry.	Different interpretation of the same situations; individualism vs. collectivism; unintentional offending (Kostrzyńska, 2018) Decrease in efficiency, decrease employee morale (Rogowski, 2015) Ethnocentrism, individualism vs. collectivism, creation of subgroups (Berłowski, 2014)		
Complaint about bureaucracy and public sector employees' attitude by foreigners – they are also confronted with incompetence and complicated procedures in a system.	Decrease in efficiency, decrease employees' morale, language misunderstandings and lack of clarity in communication (Bilicka, Paszkowska-Rogacz & Stawiany-Marchwicka, 2006)		
Usual requirement to communicate informally with all the workmates, regardless of their position in global companies having their branch in Poland – the Poles are not used to it and they prefer rather formal contact with management staff and they are afraid to break this barrier.	Unintentional offending, the sense of shame, creation of sub- groups (Wach, 2010)		
Problem with acceptance of existence of different culture or religion in a working place – this prejudice is a result of false perception of so called 'strangers', 'others', 'different'. These reactions of distaste, disapproval or hostility are most often the results of ignorance. Lack of acquaintance of culture, tradition, religion or language of other nations, communities or groups leads to negative behaviours.	Creation of subgroups, stereo- types, ethnocentrism (Wojtulewski, 2016)		
Different perception of time – monochronic cultures, such as Germany and Poland value punctuality and keeping to schedules. In polychronic cultures, such as the Middle East or Latin America, maintaining relationships and socializing is more important than the schedule. Differences in concepts of time can pose challenges for multinational companies in Poland.	Project delays, different inter- pretation of the same situa- tions, ethnocentrism (Kosiu, Troncy & Golzhauser, 2005)		
Implementation of various solutions without taking into account Polish specificity by many international organisations having their branches in Poland.	Decrease in efficiency, different interpretation of the same situations, creation of subgroups (Gajek, 2009)		

Source: own elaboration.

MATERIAL AND METHODS

Due to the fact that the multicultural organisations are exposed to many risks coming from different cultures, the authors designed the questionnaire (see in Annex 1), which aimed at verifying, which competences are needed in order to minimise or even eliminate potential risks.

Therefore, the main research question was: What competences should be acquainted by the staff from multicultural organisations in order to be more effective in daily work?

The questionnaire included eight (8) parts, which were strongly related to the issue of the management and functioning in multicultural environment. The questionnaire was directed to the following target groups (Figure 1):

- Managerial staff from multicultural organisations;
- Employees working at lower levels in multicultural organisations;
- Other individual people, who had the contact in the past with multicultural organisations, and who faced the problem of risks coming from the culture diversity.

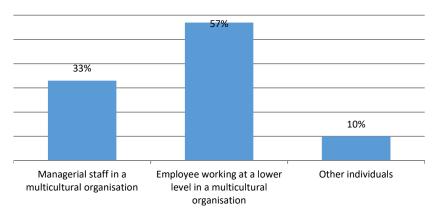


Figure 1. Target group taking part in the research between 2018 and 2019

Source: own elaboration.

The questionnaire was directed to thirty (30) representatives of multicultural companies from Poland. The authors performed face-to-face interviews with the use of previously prepared questionnaire. All competences were evaluated by using the scale, where '4' means that competences are very important to be achieved, '3' means that competences are important to be achieved, '2' means that competences can be achieved, but they do not seem to be significant, and '1' means that competences are unnecessary to be achieved. All items also included a possibility to choose the answer 'hard to say', if an interviewee had a problem in deciding. For data processing, the program IBM SPSS Statistics 22 was used.

The data, which were collected in the study achieved an overall norm of between 15 and 60 participants for qualitative interviews within Organisational &Work studies. In the opinion of Marshall, Cardon, Poddar & Fontenot (2013) "this norm indicates that the number of participants likely to be considered sufficient is both more varied and greater than

the 15-30 participants suggested by empirically justified guidance, and all expert opinions reviewed other than Adler & Adler (2012) who advise between 12 and 60" (p. 34).

FINDINGS AND DISCUSSION

The questionnaire results show that the majority of interviewees agreed that competences listed in the questionnaire are 'very important' and 'important'. Only a few of them answered that those competences are 'not important' or 'unnecessary'. The answer 'hard to say' was chosen only a few times. Detailed analysis is presented below.

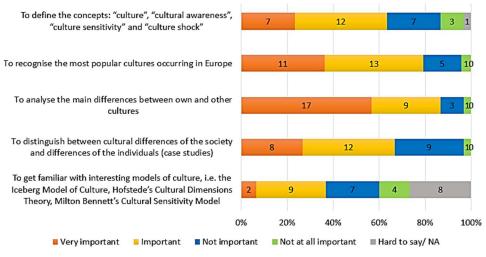


Figure 2. Cross cultural awareness
Source: own elaboration.

The interviewees acknowledged that according to them, the least valuable competence is 'to get familiar with interesting models of culture, i.e. the Iceberg Model of Culture, Hofstede's Cultural Dimensions Theory, Milton Bennett's Cultural Sensitivity Model'. It received 23% of the 'not important' and 13% of 'unnecessary' answers. This competence had also 27% 'hard to say' answers. Taking into account different respondents, it turned out that managerial staff agreed that very important or important are the following competences: to recognise the most popular cultures occurring in Europe and to distinguish between cultural differences of the society and of the individuals. Similarly, employees from lower level also agreed that the most important competence is to know the differences between societies and the individuals as it improved the effectiveness of work between multicultural staff in the organisation.

It comes from the fact that the respondents are not interested in scientific aspects of culture. They prefer knowing practical aspects, which can be met in everyday work in the multicultural organisations. It can be observed that the competence 'to analyse the main differences between own and other cultures' was assessed as the most important. It can result from the fact that many people identify the own culture with the other ones, not seeing any big differences. Therefore, many conflicts or misunderstanding can

occur. It is confirmed in literature, among others, by Chaney (2005), Milfont (2012) or Gut, Wilczewski & Gorbaniuk (2017).

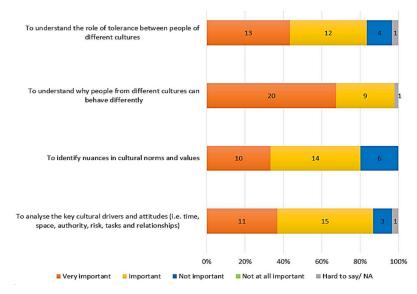


Figure 3. Understanding different cultures

Source: own elaboration.

In Part 2, the interviewees were obliged to answer, which competences are desirable to better understand other cultures. The vast majority of the respondents recognized that all the competences are important. The highest percentage (70% 'as very important' and 30% as 'important') were related to the competence 'to understand why people from different cultures can behave differently'. Such responses can show that the respondents relate the competences to practical situations, which can be met in everyday life. Employees from lower level highlighted that crucial is to recognise and understand why people from different cultures behave differently. If it is recognised, it is then easier to predict the behaviour of the colleagues from the working organisation. Managerial staff underlined that the employees should understand the role of tolerance between people of different cultures. It was the core competence for these respondents as they think that without being tolerance, the atmosphere in the workplace is not good.

Based on the results in Part 2, it can be seen that among the interviewees the most important is to understand the behaviour of culturally different people and understand the role of tolerance in order to improve their work in the organisation. In literature it is confirmed, among others, in the works of Serin (2017) or Spencer-Rodgers, Williams & Peng (2010). None of the competences was considered as 'unnecessary' in this module.

In Figure 3, the respondents were asked questions about competences that can support understanding and overcoming cultural stereotypes. The most important competence turned out to be 'to identify possible cultural biases, prejudices and beliefs' (both for managerial staff and employees from lower level in a multicultural organisation), which obtained 40% as 'very important' and 50% as 'important' answers. It came from

the fact that people are very sensitive when comparing different religions or beliefs. Unfortunately, it often results from the lack of knowledge on the issue (Matusitz, 2012). The least important competence in Figure 3 (23% as 'not important', 3% as 'unnecessary') was related to 'to define the term *cultural stereotypes*'. Employees from lower level underlined that all competences, which concern the definitions are unnecessary, because it is crucial to be able to do, and not to know.

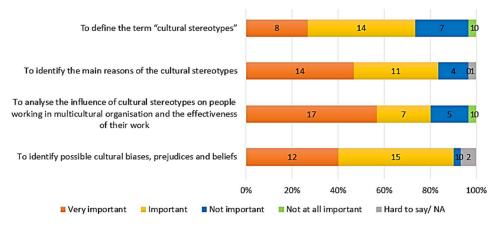


Figure 4. Stereotypes Source: own elaboration.

The results clearly indicate that the respondents considered understanding and breaking stereotypes as crucial in improving cooperation in the organisation. The choice of the least important competence may suggest that the majority of respondents know what cultural stereotypes are, and do not need further development of this competence, but rather focus on their impact on cooperation between employees.

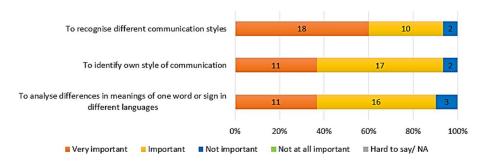


Figure 5. Communication Source: own elaboration.

Figure 4 focused on competences that can support to improve multicultural communication. Most of the answers (92%) were perceived as answers 'very important' and 'important' in the entire survey, which allows to conclude that communication was recognized as the most important factor that can improve cooperation between employees and

minimize risks in multicultural organisations. Decisively the employees from lower level stated that the most important is the competence 'to analyse differences in meanings of one word or sign in different languages'. It is necessary, because the same word can have different meaning in different languages. On the other hand, managerial staff agreed that, apart from differentiating the meaning of words or signs, it is also supportive in work to recognise different communication styles as not all the people have the same style, the same level of speed and the same level of effectiveness.

The responses should not be surprising as in the literature many publications (Ochieng & Price, 2010; Otter & Emmitt, 2008) indicate the importance of the communication in multicultural environments. What can be worrying, Polish respondents did not take into account the importance of differentiating communication styles, which can be crucial in everyday contacts of multicultural teams (Gilley, Gilley & McMillan, 2009).

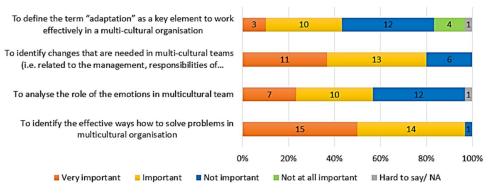


Figure 6. Teamwork and social integration Source: own elaboration.

In Figure 6, the respondents were asked about competences that may improve teamwork and social integration in the multicultural organisation. In the opinion of the respondents – both managerial staff and employees from lower level in multicultural organisation, the crucial competence was 'to identify the effective ways how to solve problems in multicultural organisation'. Solving problems in cultural diversity of the organisation in indeed one of the crucial elements to ensure effectiveness in works (Velten & Lashley, 2018).

The interviewees (especially employees from lower level) identified the competence 'to define the term *adaptation* as a key element to work effectively in a multi-cultural organisation' as the least important competence. Similarly to the responses of the respondents in previous Parts, they did not focus on theory, but practical aspects.

In Figure 7, the interviewees had to indicate, which competences, related to leadership and hierarchy, influence the quality of work in the multicultural organisation. Almost all of the competences obtained more than 80% of 'very important' and 'important' answers. Only the first competence ('to analyse how to introduce changes in the organisation') obtained 27% of 'very important' and 47% 'important' answers and this answer was mainly given by the managerial staff.

According to the respondents, the least important competence was 'to analyse how to introduce changes in the organisation'. 13% of them indicated this competence

as 'not important', and 10% of them (only employees from lower level) as 'unnecessary'. It is surprising, because the management change is one of the most important factors in the organisation (Kotter, 2011).

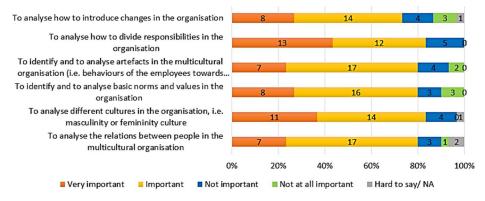


Figure 7. Leadership and hierarchy Source: own elaboration.

To define the term "intercultural learning" 5 11 6 4 4

To identify different learning styles 3 12 9 2 4

To identify own learning style 4 16 5 1 4

To analyse how different learning styles can influence the effectiveness of work in multicultural organisation

20%

40%

■ Not at all important

60%

80%

■ Hard to say/ NA

100%

Figure 8. Learning styles
Source: own elaboration.

■ Not important

■ Very important

Important

Figure 8 aimed at examining, which competences are important to better recognise learning styles. The most important competence turned out to be 'to analyse how different learning styles can influence the effectiveness of work in multicultural organisations' with the score of 33% of 'very important' and 27% of 'important' answers.

As the least important competence – 30% 'not important' was indicated 'to identify different learning styles'. Here, it was observed that mainly employees from lower level decided in this way. It clearly shows that the respondents highlighted their own learning

style, not the styles of the co-employees. It can cause the problem related to the completion of tasks in the time given, to keeping deadlines and also to the achievement of the high quality of the results (La Fever, 2010).

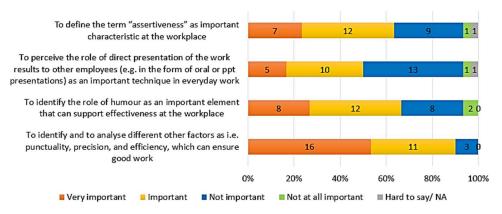


Figure 9. Qualities in the working place Source: own elaboration.

Figure 9 focused on the competences that may improve the quality of work in the working place in multicultural organisations. The most valuable competences was 'to identify and to analyse different other factors as i.e. punctuality, precision, and efficiency, which can ensure good work' with the score of 53% as 'very important' and 37% as 'important'. This competence was important both managerial staff and employees from lower level in a multicultural organisation.

It can show that the respondents take into account such elements like punctuality, precision or efficiency. On the other hand. The interviewees indicated the competence 'to perceive the role of direct presentation of the work results to other employees (e.g. in the form of oral or ppt presentations) as an important technique in everyday work' as the least important competence, which can mean that they prefer direct contacts between people, not concentrating on technical issues of working in multicultural organisation.

CONCLUSIONS

The need for intercultural competence has become a necessity for the organisations. In the midst of unprecedented demographic changes most countries now have residents, workers and citizens originating from countries all over the world, and to all intents and purposes are multicultural, some to a greater extent than others, but becoming increasingly so. The need to understand the role of culture in intercultural interaction and to be aware of cultural risks in the organisation is growing, and in light of globalisation intercultural competence becomes even more crucial. There is increasing awareness, if not knowledge of cultural difference among staff in different organisations. The effect of the lack of competence can be far reaching. The relationships between employer / employee or employee / employee are affected when there is misunderstanding or lack of

knowledge about each other's expectations. There is need to understand why some people from different cultures are reticent and will not ask for help or participate in discussions that involve being critical of employers or employees in the institution, even if it is constructive. A lack in understanding these differences is often one of the major intercultural problems that could arise in business negotiations.

This study aimed at identifying competences, which seem to be crucial in order to work more effectively in the multicultural organisations and to get familiar with the diversity coming from the staff representing different cultures. Based on conducted study we have found out that for the participants of the interviews it is very important to know different aspects related to culture, which will contribute to the effectiveness of work. Taking into account different types of the respondents, it can be stated that managerial staff paid more attention to managerial competences and theoretical aspects. As opposite, employees from lower level focused mainly on competences, which can be used in direct contacts with the colleagues from different cultures. They were not interested in acquiring competences, which are theoretical, but these ones, which can be used in everyday life in working conditions.

The article is of not only theoretical, but mainly applicative character, because based on the results it is possible to develop a training for the intercultural staff, which will support them in coping in multicultural environment. However, the study was limited to multicultural organisations from Poland, so in such a way they should not be generalised.

The next step of the research should be to compare the results with the results from different countries in order to see similarities and differences.

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Appendix 1

Mod	ule 1:		
	CROSS CULTURAL AWARENESS		
Whic	ch competences are important to be culturally aware in multicultural organisation?		
1	To define the concepts: "culture", "cultural awareness", "culture sensitivity" and "culture shock"		
2	To recognise the most popular cultures occurring in Europe		
3	To analyse the main differences between own and other cultures		
4	To distinguish between cultural differences of the society and differences of the individuals (case studies)		
5	To get familiar with interesting models of culture, i.e. the Iceberg Model of Culture, Hofstede's Cultural Dimensions Theory, Milton Bennett's Cultural Sensitivity Model		
Mod	Module 2:		
	UNDERSTANDING DIFFERENT CULTURES		
Whic	ch competences are important to understand better different cultures?		
1	To understand the role of tolerance between people of different cultures		
2	To understand why people from different cultures can behave differently		
3	To identify nuances in cultural norms and values		
4	To analyse the key cultural drivers and attitudes (i.e. time, space, authority, risk, tasks and relationships)		
Mod	ule 3:		
	STEREOTYPES		
Whic	ch competences are supportive to understand and break cultural stereotypes?		
1	To define the term "cultural stereotypes"		
2	To identify the main reasons of the cultural stereotypes		
3	To analyse the influence of cultural stereotypes on people working in multicultural or-		
	ganisation and the effectiveness of their work		
4	To identify possible cultural biases, prejudices and beliefs		

Module 4: COMMUNICATION Which competences can help to improve multicultural communication? 1 To recognise different communication styles 2 To identify own style of communication 3 To analyse differences in meanings of one word or sign in different languages Module 5: TEAMWORK AND SOCIAL INTEGRATION Which competences may improve teamwork and social integration in multicultural organism 1 To define the term "adaptation" as a key element to work effectively in a multi-cultural organisation 2 To identify changes that are needed in multi-cultural teams (i.e. related to the material ment, responsibilities of employees, organisation of works) 3 To analyse the role of the emotions in multicultural team 4 To identify the effective ways how to solve problems in multicultural organisation Module 6: LEADERSHIP AND HIERARCHY	
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Module 6:	
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Which competences are related to leadership and hierarchy that influence the quality of	work
in multicultural organisation?	
1. To analyse how to introduce changes in the argenisation	
1 To analyse how to introduce changes in the organisation 2 To analyse how to divide responsibilities in the organisation	
3 To identify and to analyse artefacts in the multicultural organisation (i.e. behavio	rc of
the employees towards new employees; meetings of employees outside the cor	
aimed at their better integration; other ceremonies and rituals in the organisation	
4 To identify and to analyse basic norms and values in the organisation	
5 To analyse different cultures in the organisation, i.e. masculinity or femininity cultures in the organisation.	ıre
6 To analyse the relations between people in the multicultural organisation	
Module 7: LEARNING STYLES	
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Module 7:	
Module 7: LEARNING STYLES Which competences are important to know better learning styles?	
Module 7: LEARNING STYLES Which competences are important to know better learning styles? 1 To define the term "intercultural learning"	
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Module 8: QUALITIES IN THE WORKING PLACE Which competences may improve the quality of work in the working place in multicultural organisation? 1 To define the term "assertiveness" as important characteristic at the workplace 2 To perceive the role of direct presentation of the work results to other employees (e.g. in the form of oral or ppt presentations) as an important technique in everyday work 3 To identify the role of humour as an important element that can support effectiveness at the workplace 4 To identify and to analyse different other factors as i.e. punctuality, precision, and efficiency, which can ensure good work

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The contribution share of authors is equal and amounted to 50% each of them.

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