

TABLE OF CONTENTS

1 Entrepreneurial Orientations as the Determinant of Entrepreneurial Marketing Behaviors

Pitsamorn Kilenthong, University of the Thai Chamber of Commerce Claes M. Hultman, Örebro University Gerald E. Hills, University of Illinois at Chicago and Bradley University

23 Customer-Firm Interaction and the Small firm: Exploring Individual, Firm and Environmental Level Antecedents

Saurabh Srivastava, University of North Texas Anat BarNir, University of North Texas

Family Business CEO Succession: Examining Personal Retirement Expectations

Jamie D. Collins, Sam Houston State University William J. Worthington, Baylor University John E. Schoen, Schoen Family Foundation

71 Entrepreneurial Orientation and Learning in High and Low-Performing SMEs

Timothy Pett, Rollins College Jim A.Wolff, Wichita State University

87 Critical Success Factors of SME Internationalization

Tarun Bose, Khulna University