#### Research Article

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# Constraints Faced by Agripreneurs in Adopting KAU (Kerala Agricultural University) Technology

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#### **ABSTRACT**

A study was conducted with the objective of studying the constraints faced by agripreneurs in adopting KAU (Kerala Agricultural University) technology. A sample of 100 respondents who had adopted KAU technology were selected using simple random sampling technique. The study revealed that lack of adequate money for day-to-day expenses was the most important financial constraint faced by the agripreneurs, followed by lack of market information. Non-availability of input materials and high labour cost were the major production and labour constraints and multiple roles was the major personal constraint faced by the agripreneurs.

**Keywords:** Agripreneurs; Constraints; Kerala Agricultural University; Technology

#### INTRODUCTION

A shift from farming to agribusiness is an important pathway to rejuvenate Indian agriculture and to make more appealing and profitable venture. Agripreneurship have the potential to add to a scope of social and economic advancement, for example, income generation, employment creation, poverty reduction and development in health, nutrition and overall food security in the national economy.

Agripreneurship is defined as "generally, sustainable, community-oriented, directly-marketed agriculture. Sustainable agriculture denotes a holistic, system oriented approach to farming that focuses on the interrelationships of social, economic, and environmental processes" (Nagalakshmi and

Sudhakar, 2013). Agricultural businesses are always coupled with inherent ambiguity associated with agricultural production. Some significant sources of uncertainty in agribusiness include production risk, price risk, financial risk and changes in government programmes.

In India, 52% of the total land is cultivable as against 11% in the world (Uplaonkar and Biradar, 2015). Large population of India is dependent on agriculture for their source of revenue. But Indian agriculture is low in productivity with large number of disguised unemployment. But it is clear that there is a great scope for entrepreneurship in agriculture and this potential can be tapped only by effective

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management of different components by an individual with risk bearing capacity and a quest for latest knowledge in agriculture sector to prove as right agripreneurs. Agripreneurship is an employment strategy that can lead to economic self-sufficiency of rural people. In this direction, KAU (Kerala Agricultural University) Kerala has taken earnest and concerted effort to consolidate, showcase and disseminate the various technologies generated suitable for entrepreneurship and skill development. Hence it was felt appropriate to study the constraints faced by the agripreneurs in adopting KAU technologies.

#### **METHODOLOGY**

The present study was conducted in Central zone of Kerala. The list of clients who had adopted KAU technologies were collected from the extension centres of Kerala Agricultural University viz., Krishi Vigyan Kendra, Communication Centre and Central

Training Institute of Thrissur district during 2014 and 2015. One hundred clients who had adopted KAU technologies were selected using simple random sampling technique to form the sample.

Constraints faced by the agripreneurs were classified under financial, marketing, production and labour and personal constraints. It was analyzed using the index method followed by Aiswarya (2016) with suitable modifications. Agripreneurs were asked to rate the constraints on a three point continuum scale. The response of the agripreneurs were assigned score of 3, 2 and 1 indicating 'More serious', 'Serious' and 'Less serious' respectively. The total score of each constraint was calculated by summing up the values obtained and index was calculated for consolidating and comparing the seriousness of the problems. The following formula was used for calculating the index of each statement and composite index for all the classified constraints:

Where,  $\sum x = \text{sum of total scores of all statements}$  (Sum of frequencies multiplied by weight)

M = Maximum score

N = Number of respondents

S = Number of statements

#### FINDINGS AND DISCUSSION

Constraints faced by the agripreneurs were classified under financial, marketing,

production and labour and personal constraints and are presented here.

Table 1
Financial Constraints Faced by Agripreneurs

(n=100)

SI.	Financial constraints	More serious	Serious	Less serious	Total scores	Index
No.		%	%	%	-	
1	Lack of adequate money for day-to- day expenses	5.00	62.00	33.00	172	57.33
2	Insufficient financial assistance by financial institutions	4.00	17.00	79.00	125	41.66
3	Problems of security and margin money	4.00	16.00	80.00	124	41.33
4	Tight repayment schedule	0	3.00	97.00	103	34.33
5	Inadequate Ioan	0	29.00	71.00	129	43.00
6	Delay in sanction of loan	0	0	100	100	33.33
7	Entire loan is not disbursed at a time	0	4.00	96.00	104	34.66
8	Less subsidy amount	2.00	20.00	78.00	124	41.33
Composite index					40.87	

Lack of adequate money for dayto-day expenses was the most important constraint faced by the agripreneurs with index value of '57.33, followed by insufficient

financial assistance by financial institutions (41.66), problems of security & margin money (41.33) and less subsidy amount (41.33).

Table 2
Constraints Faced by Agripreneurs in Marketing

(n=100)

Sl. No.	Constraints in marketing	More serious	Serious	Less serious	Total score	Index
		%	%	%	-	-
1	Long distance to the market	1.00	1.00	98.00	103	34.33
2	Lack of transportation facilities	0	8.00	92.00	108	36.00
3	Lack of market information	7.00	41.00	52.00	155	51.66
4	Low price for the produce	10.00	26.00	64.00	146	48.66
5	Delay in payments	2.00	7.00	91.00	111	37.00
Composite index						41.53

Lack of market information was the more serious constraint in marketing with index value '51.66', followed by low price for the produce (48.66), as perceived by the agripreneurs. As the respondents were not aware of the real time market information available in the related websites, they expressed the constraint on lack of market information as more serious. Exposure on the websites providing market information may overcome this constraint.

Table 3. Constraints Faced by Agripreneurs in Production and Labour Management

(n=100)

SI. No.	Constraints in Production and Labour	More serious	Serious	Less serious	Total score	Index
		%	%	%	-	-
1	Non availability of input materials	9.00	67.00	24.00	185	61.66
2	High labour cost	9.00	60.00	31.00	178	59.33
3	Non availability of skilled workers	7.00	26.00	67.00	140	46.66
4	High cost of inputs	4.00	11.00	85.00	119	39.66
Composite index						51.82

It is seen from Table 3 that non availability of input materials (61.66) and high labour cost (59.33) were the major constraints,

followed by non availability of skilled workers (46.66) and high cost of inputs (39.66) perceived by agripreneurs in production and

Table 4
Personal Constraints Faced by Agripreneurs

(n=100)

SI.	Personal constraints	More serious	Serious	Less serious	Total scores	Index
No.		%	%	%	-	-
1	Health problem	1.00	1.00	98.00	103	34.33
2	Lack of leisure time	15.00	10.00	75.00	140	46.66
3	Multiple roles	13.00	45.00	42.00	171	57.00
4	Low education	0	4.00	96.00	104	34.66
5	Non-cooperation of family members	0	0	100	100	33.33
Composite index						

labour management. As the supply of most of the input materials are monopolized by few agencies, the agripreneurs were facing the shortage of supply of inputs during peak seasons and sudden price rise of the input materials.

It is observed from Table 4 that 'multiple roles' was the most important constraint faced by agripreneurs. Most of the respondents were engaged in other activities along with agribusiness as their subsidiary occupation. Therefore, they were not able to concentrate in agribusiness alone as they had to satisfy different responsibilities on various capacities. Non availability of required inputs, skilled labour and high cost of labour were the serious problems faced by agripreneurs.

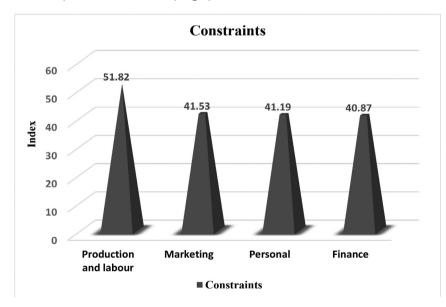


Figure 1. Constraints Faced by Agripreneurs

Production and labour constraints received the highest index value (51.82) among all constraints indicating that production and

labour were the major constraints faced by agripreneurs, followed by marketing related constraints (41.53).

## **CONCLUSION**

The study has clearly shown that the agripreneurs face production and labour management constraints predominantly followed by marketing related constraints. Non availability of required inputs, skilled labour and high cost of labour were the serious problems faced by agripreneurs. The extension centres of Kerala Agricultural University may prepare tailor made syllabus according to the specific demands, interests and requirements of a group of trainees. Training Need Assessment studies may be conducted

before organizing training programmes. Apart from imparting technical skills, the training modules should include the subject like. sources funds available for starting agribusiness, services of financial institutions, details government schemes available for agripreneurs, pro-active managerial skills and soft skills required for agribusiness, managing judicious use of available resources. maintenance

of records, sharing responsibilities with fellow members, ways of enhancing entrepreneurial competencies, access to real time market information using ICT tools and available technologies on mechanizing agrienterprises.

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