The Open Access Citation Advantage: Does It Exist and What Does It Mean for Libraries?

Colby Lewis

ABSTRACT

The last literature review of research on the existence of an open access citation advantage (OACA) was published in 2011 by Philip M. Davis and William H. Walters. This paper reexamines the conclusions reached by Davis and Walters by providing a critical review of OACA literature that has been published since 2011 and explores how increases in open access publication trends could serve as a leveraging tool for libraries against the high costs of journal subscriptions.

INTRODUCTION

Since 2001, when the term "open access" was first used in the context of scholarly literature, the debate over whether there is a citation advantage (CA) caused by making articles open access (OA) has plagued scholars and publishers alike. To date, there is still no conclusive answer to the question, or at least not one that the premier publishing companies have deemed worthy of acknowledging. There have been many empirical studies, but far fewer with randomized controls. The reasons for this range from data access to the numerous potential "methodological pitfalls" or confounding variables that might skew the data in favor of one argument or another. The most recent literature review of articles that explored the existence (or lack thereof) of an open access citation advantage (OACA) was published in 2011 by Philip M. Davis and William H. Walters. In that review, Davis and Walters ultimately concluded that "while free access leads to greater readership, its overall impact on citations is still under investigation. The large access-citation effects found in many early studies appear to be artifacts of improper analysis and not the result of a causal relationship." This paper seeks to reexamine the conclusions reached by Davis and Walters in 2011 by providing a critical review of OACA literature that have been published since their 2011 literature review.

This paper will examine the methods and conclusions provoking such criticisms and whether these criticisms are addressed in the studies. I will begin by identifying some of the top confounders in OACA studies, in particular the potential for self-archiving bias. I will then examine articles from July 2011, when Davis and Walters published their findings, to July 2017. There will be a few exceptions to this time frame, but the studies cited in figures 4 and 5 are entirely from this period. In addition to reviewing OACA studies since Davis and Walters' March 2011 study, I will explore the implications of an OACA on the future of publishing and the role of librarians in the subscription process. As Antelman points out in her Association of College and Research Libraries conference paper, "Leveraging the Growth of Open Access in Library Collection Decision Making," it is the responsibility of libraries to use the newest data and technology available to them in the interest of best serving their patrons and advancing scholarship. In connecting OACA

Colby Lewis (colbyllewis@gmail.com), a second year Master of Science in Information student at the University of Michigan School of Information, is winner of the 2018 LITA/Ex Libris Student Writing Award.



studies and the potential bargaining power an OACA could bring libraries, I assess the current roles that universities and university libraries play in promoting (or not) OA publications and the implications of an OACA for researchers, universities, and libraries, and I provide suggestions on how recent research could influence the present trajectory. I conclude by summarizing what my findings tell us about the existence (or lack thereof) of an OACA, and what these findings imply for the future of library journal subscriptions and the publish-or-perish model for tenure. Lastly, I will suggest some alternative metrics to citations that could be used by libraries in determining future journal subscriptions and general collection management.

SELF-ARCHIVING BIAS AND WHY IT DOESN'T MATTER

The idea of a self-archiving bias is based upon the concept that, if faced with a choice, authors will always opt to make their best work more widely available. Effectively, when open access is not mandated, these articles may be specifically chosen to be made open access to increase readership and, hypothetically, citations.⁵ This biased selection method has the potential to confound the results of OACA studies because of the intuitive notion that an author's best work is much more likely to be cited than any of their other work. Its effect is amplified by making this work available OA, but it prevents studies in which articles were self-archived from being able to convincingly claim that the citation advantage these articles received was due to OA and not to its inherent quality and subsequent likelihood to be cited anyway.

In a 2010 study, Gargouri et al. determined that articles by authors whose institutions mandated self-archiving (such as in an institutional repository [IR]) saw an OACA just as great for articles that were mandated to be OA as for articles that were self-selected to be OA.⁶ This by no means proves a causal relationship between OA and CA, but does counter the notion that self-archived articles are an uncontrollable confounder that automatically compromises the legitimacy of OACA studies.⁷ Ottaviani affirms this conclusion in a 2016 study in which he writes, "In the long run better articles gain more citations than expected by being made OA, adding weight to the results reported by Gargouri et al."⁸ In short, claiming that articles self-selected for self-archiving irreparably confound OACA studies ignores the fact that these authors have accounted for the likelihood that articles of higher quality will inherently be cited more. As Gargouri et al. put it, "The OA advantage [to self-archived articles] is a *quality advantage*, rather than a *quality bias*" (italics in original).⁹

GOLD VERSUS GREEN AND THEIR EFFECT ON OACA ANALYSES

Many critics of OACA studies have argued that such studies do not distinguish between Gold OA, Green OA, and Hybrid (subscription journals that offer the option for authors to opt-in to Gold OA) journals in their sample pool, thus skewing the results of their studies. In fact, there are many acknowledged subcategories of OA, but for the purposes of this paper, I will primarily focus on Gold, Green, and hybrid OA. Figure 1, provided by Elsevier as a guide for their clients, distinguishes between Gold and Green OA. While the chart provided applies specifically to those looking to publish with Elsevier, it highlights the overarching differences between Gold OA and Green OA. A comprehensive list of OA journals is available through the Directory of Open Access Journals (DOAJ) website (https://doaj.org/).

WHAT IS THE DIFFERENCE BETWEEN GOLD AND GREEN?

	GOLD OPEN ACCESS	GREEN OPEN ACCESS
Access	 Free public access to the final published article. Access is immediate and permanent. 	 Free public access to a version of your article. Time delay may apply (embargo period).
Fee	 Open access fee is paid by the author, or on their behalf (for example by a funding body). 	 No fee is payable by the author, as costs are covered by library subscriptions.
Use	Determined by your user license.	 Authors retain the right to use their articles for a wide range of purposes. All open versions of your article should have a user license attached.
Options	 Publish in an open access journal. Publish in a journal that supports open access (also known as a hybrid journal). 	 Link to your article. For selected journals Elsevier makes the articles freely available after an embargo period in the open archives. Self-archive your manuscript.

Figure 1. Elsevier explains to potential clients their options for publishing OA with Elsevier and the differences between publishing with Gold OA versus Green OA.

The argument that not distinguishing between Gold OA and Green OA in OACA studies distorts study results primarily stems from the potential for skew in Green OA journals. Green OA journals allow authors to self-archive their articles after publication, but the articles are often not made full OA until an embargo period has passed. This problem was addressed in a recent study conducted by Science-Metrix and 1science, who manually checked and coded approximatively 8,100 top-level domains (TLDs). It is important to note that this study was made available as a white paper on the 1science website and has not been published in a peer-reviewed journal. Additionally, 1science is a company built on providing OA solutions to libraries, which means they have a vested interest in proving the existence of an OACA. However, just as publishers such as Elsevier have a vested interest in a substantial OACA not existing, this should not prevent us from examining their data.

For their study, 1science did not distinguish hybrid journals as being in a distinct journal category. Critics, such as the editorial director of journals policy for Oxford University Press, David Crotty, were quick to fixate on this lack of distinction as a means of discrediting the study. Employees of Elsevier were similarly inclined to criticize the study, declaring that it, "like many others [studies] on this topic, does not appear to be randomized and controlled." However, Archambault et al., acknowledging that their study "does not examine the overlap between green and gold," have provided an extremely comprehensive sample pool, examining 3,350,910 OA papers published between 2007 and 2009 in 12,000 journals. This paper examines the notion that "the advantage of OA is partly due to citations having a chance to arrive sooner . . . and concludes that the purported head start of OA papers is actually contrary to observed data." 15

In a more recent study published in February 2018, Piwowar et al. examine the prevalence of OA and average relative citation (ARC) based on three sample groups of one hundred thousand articles each: "(1) all journal articles assigned a Crossref DOI, (2) recent journal articles indexed in Web of Science, and (3) articles viewed by users of Unpaywall, an open-source browser extension that lets users find OA articles using oaDOI." Unlike the 1science study, Piwowar et al. had a twofold purpose: to examine the prevalence of OA articles available on the web and whether an OACA exists based on their sample findings. I do not include their results in my literature review because of the dual focus of their study, although I do compare their results with those of Archambault et al. and analyze the implications of their findings.

BRONZE: NEITHER GOLD NOR GREEN

In their article, Piwowar et al. introduce a new category of OA publication: Bronze. If Gold OA refers to complete open access at the time of publication, and Green OA refers to articles published in a paywalled journal but ultimately made OA either after an embargo period or via an IR, Bronze OA refers to OA articles that somehow don't fit into either of these categories. Piwowar et al. define Bronze OA articles as "free to read on the publisher page, but without any clearly identifiable license." However, as Crotty points out in a *Scholarly Kitchen* article reflecting on the preprint version of Piwowar et al.'s article, "Bronze" already exists as an OA category, but has simply been called "public access." While coining "Bronze" as a new term for "public access" is helpful in connecting it to OA terms such as "Green" and "Gold," it is not quite the new phenomenon it is touted to be.

ARC AS AN INDICATION OF AN OACA

Both Archambault et al. and the authors of the 1science paper provide the ARC as a means of establishing a paper's impact on the larger research community. Within their ARC analyses, Archambault et al. distinguish between non-OA and OA, within which they differentiate between Gold and Green OA (figure 2). Piwowar et al. group papers by closed (non-OA) and OA, with the following OA subcategories: Bronze, hybrid, Gold, and Green OA (figure 3). An ARC of 1.0 is the expected amount of citations an article will receive "based on documents published in the same year and [National Science Foundation (NSF)] specialty." ²⁰

Based on this standard, articles with an ARC above or below 1.0 represent a citation impact that percentage above or below the expected citation impact of like articles. For example, an article with an ARC of 1.23 has received 23 percent more citations than expected for articles of similar content and quality. This scale can be incredibly useful in determining the presence of a citation advantage, and it can enable researchers to determine overall CA patterns.

Field	Paper (n)	Reference (n)	not OA (arc)	OA (arc)	gold (arc)	green (arc)
TOTAL	3,350,910	34,865,430	0.81	1.23	1.06	1.28
Agriculture, Fisheries & Forestry	138,025	804,386	0.85	1.18	0.73	1.35
Biology	151,424	1,882,514	0.74	1.17	1.33	1.18
Biomedical Research	291,325	5,581,332	0.80	1.14	1.16	1.09
Built Environment & Design	16,648	84,825	0.83	1.28	0.79	1.35
Chemistry	317,930	2,432,155	0.90	1.24	0.65	1.34
Clinical Medicine	823,924	9,323,440	0.81	1.28	1.25	1.28
Communication & Textual Studies	28,178	37,152	0.78	1.93	0.81	2.16
Earth & Environmental Sciences	117,429	1,332,707	0.82	1.16	0.82	1.20
Economics & Business	66,037	607,155	0.65	1.25	0.67	1.27
Enabling & Strategic Technologies	250,651	2,404,079	0.89	1.18	0.79	1.30
Engineering	193,856	1,029,715	0.85	1.25	0.86	1.36
General Arts, Humanities & Social Sciences	3,932	11,757	0.65	1.69	0.99	1.65
General Science & Technology	31,793	1,906,904	0.93	1.10	0.84	1.20
Historical Studies	25,468	50,016	0.80	1.58	0.68	1.91
Information & Communication Technologies	97,786	582,010	0.72	1.23	0.98	1.27
Mathematics & Statistics	107,426	558,567	0.78	1.14	1.12	1.22
Philosophy & Theology	17,117	28,107	0.70	1.74	0.76	1.98
Physics & Astronomy	424,091	3,954,894	0.75	1.27	0.92	1.34
Psychology & Cognitive Sciences	70,022	1,026,674	0.69	1.23	1.15	1.19
Public Health & Health Services	85,703	804,085	0.83	1.17	1.00	1.23
Social Sciences	86,513	421,516	0.69	1.49	0.89	1.63
Visual & Performing Arts	5,632	1,440	0.83	2.19	1.17	2.69

Figure 2. Research impact of paywalled (not OA) versus open access (OA) papers "computed by Science-Metrix and 1science using oaIndx and the Web of Science." Archambault et al., "Research Impact of Paywalled Versus Open Access Papers," white paper, Science-Metrix and 1science, 2016, http://www.1science.com/1numbr/.

Critics' fixation on the "randomized and controlled" nature of the 1science study ignores the fact that the authors do not claim causation. Rather, their findings suggest the existence of an OACA when comparing OA (in all forms) and non-OA (in any form) articles (see figure 2). The authors ultimately conclude that "in all these fields, fostering open access (without distinguishing between gold and green) is always a better research impact maximization strategy than relying on strictly paywalled papers." Unlike Archambault et al., Piwowar et al. found that Gold OA articles had a significantly lower ARC, and that the average ARC of all OA balances out to 1.18 because of the high ARCs of Bronze (1.22), hybrid (1.31), and Green (1.33). However, both studies found that non-OA (referred to by Piwowar et al. as "closed") articles had an ARC below 1.0, suggesting a definitive correlation between OA (without specifying type) and an increase in citations.

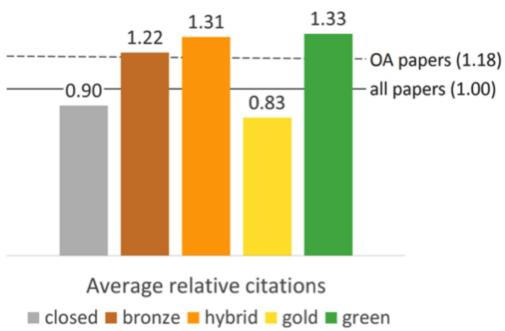


Figure 3. "Average relative citations of different access types of a random sample of World of Science (WoS) articles and review with a Digital Object Identifier (DOI) published between 2009 and 2015." Heather Piwowar et al., "The State of OA: A Large-Scale Analysis of the Prevalence and Impact of Open Access Articles," *PeerJ*, February 13, 2018, https://doi.org/10.7717/peerj.4375.

SIX YEARS AND WHAT HAS CHANGED IN OACA RESEARCH

Between July 2011 and the publication of Piwowar et al.'s work in February 2018, nine new OACA studies have been published in peer-reviewed journals. Of these, five only look at the OACA in one field, such as cytology or dentistry. The other four are multidisciplinary studies, two of which are repository-specific and only use articles from Deep Blue and Academia.edu, respectively. This is important to note because of critics' earlier stated objections to the use of studies that are not randomized controlled studies. However, the Deep Blue study can still be considered a randomized controlled sample group because the authors are not self-selecting articles to upload to the repository as they are with Academia.edu. Rather, articles were made accessible through Deep Blue "via blanket licensing agreements between the publishers and the [University of Michigan] library." Some of the field-specific studies use sample sizes that may not reflect a general OACA, but rather one only for that field, and in certain cases, only for a single journal.

FIELD-SPECIFIC STUDIES

Between July 2011 and July 2017, five field-specific studies were conducted to determine whether an OACA existed in those fields. I summarize the scope and conclusions of these studies in table 1. As you can see from the table, the article sample size vastly varied between studies, but that can likely be accounted for by considering the specific fields studied since there are only five major cytopathology journals and nearly fifty major ecology journals. Piwowar et al. acknowledge this in their study, noting that the NSF assigns all science journals "exactly one 'discipline' (a high-level categorization) and exactly one 'specialty' (a finer-grained categorization)." The more deeply nested in an NSF discipline a subject is, the more specialized the field becomes and the fewer journals there are on the subject. This alone is reason not to extrapolate from the results of these studies and project their results on the existence of OACA across all fields.

Only two of these studies, those focused on an OACA in dentistry and ecology, can be considered truly randomized controlled studies. Both the cytopathology and marine ecology studies chose a specific set of journals from which to draw their entire sample pool. While the dentistry and ecology studies can be considered randomized controlled in nature, they still only reflect the occurrence (or lack thereof) of an OACA in those specific fields. It would be irresponsible to allow the results from studies in a single field of a single discipline to represent OACA trends across all disciplines. Therefore, it is surprising that Elsevier employees use the dentistry study to make such a claim. Hersh and Plume write, "Another recent study by Hua et al (2016) looking at citations of open access articles in dentistry found no evidence to suggest that open access articles receive significantly more citations than non-open access articles." The key phrase missing from the end of this analysis is *in dentistry*. One might question whether a claim about multidisciplinary OACA can effectively be extrapolated from a single-field analysis. The authors do, two sentences later, qualify their earlier statement by saying, "In dentistry at least, the type of article you publish seems to make a difference but not OA status." That is indeed what this study seems to show, and is therefore a logical claim to make.

Likewise, the three empirical studies in table 1 show that, for those respective fields, OA status *does* correlate to a citation advantage. In the case of the ecology study, the authors are confident enough in their randomized controlled methodology to claim causation.²⁶ The ecology study is the most recently published OACA study, and its authors were able to learn from similar past studies about the necessary controls and potential confounders in OACA studies. With this knowledge, Tang et al. determined that:

By comparing OA and non-OA articles within hybrid journals, our estimate of the citation advantage of OA articles sets controls for many factors that could confound other comparisons. Numerous studies have compared articles published in OA journals to those in non-OA journals, but such comparison between different journals could not rule out the impacts of potentially confounding factors such as publication time (speed) and quality and impact (rank) of the journal. These factors are effectively controlled with our focus on hybrid journals, thereby providing robust and general estimates of citation advantages on which to base publication decisions.²⁷



SUMMARY OF KEY FIELD-SPECIFIC STUDIES

Author	Study Design	Content	Number of Articles	Controls	Results, Interpretation, and Conclusion
Clements 2017	Empirical	3 hybrid-OA marine ecology journals	All articles published in these journals between 2009 and 2012; specific number not provided	JIF; Article type; Self- citations	"On average, open access articles received more peer-citations than non-open access articles." OACA found.
Frisch et al. 2014	Empirical	5 cytopathology journals; 1 OA and 4 non-OA	314 articles published between 2007 and 2011	JIF; Author frequency; Publisher neutrality	"Overall, the averages of both CPP and Q values were higher for OA Cytopathology Journal (CytoJournal) than traditional non-OA journals." OACA found.
Gaulé and Maystre 2011	Empirical	1 major biology journal	4,388 articles published between 2004 and 2006	Last author; Characteristics; Article quality	"We find no evidence for a causal effect of open access on citations. However, a quantitatively small causal effect cannot be statistically ruled out." OACA not found.
Hua et al. 2016	Randomized controlled	Articles randomly selected from PubMed database, not specific dentistry journals	908 articles published in 2013	Randomized article selection; Exclusion of articles Unrelated to dentistry; Multi- database search to determine OA status	"In the present study, there was no evidence to support the existence of OA 'citation advantage', or the idea that OA increases the citation of citable articles." OACA not found.
Tang et al. 2017	Randomized controlled	46 hybrid-OA ecology journals	3,534 articles published between 2009 and 2013	GNI of author country; Randomized article pairing; Article length	"Overall, OA articles received significantly more citations than non-OA articles, and the citation advantage averaged approximately one citation per article per year and increased cumulatively over time after publication." OACA found.

Table 1. Scope, Controls, and Results of Field-Specific OACA Studies Since 2011. Based on a chart in Stephan Mertens, "Open Access: Unlimited Web Based Literature Searching," *Deutsches Ärzteblatt International* 106, no. 43 (2009): 711. JIF, journal impact factor; CPP, citations per publication; Q, Q-value (see Frisch, Nora K., Romil Nathan, Yasin K. Ahmed, and Vinod B. Shidham. "Authors Attain Comparable or Slightly Higher Rates of Citation Publishing in an Open Access Journal (CytoJournal) Compared to Traditional Cytopathology Journals—A Five Year (2007–2011) Experience." *CytoJournal* 11, no. 10 (April 2014). https://doi.org/10.4103/1742-6413.131739 for specific equation used.)

SUMMARY OF KEY MULTIDISCIPLINARY STUDIES

Author	Study Design	Content	Number of Articles	Controls	Results, Interpretation, and Conclusion
McCabe and Snyder 2014	Empirical	100 journals in ecology, botany, and multidisciplinary science	All articles published in these journals between 1996 and 2005; specific number not provided	JIF; Journal founding year	"We found that open access only provided a significant increase for those volumes made openly accessible via the narrow channel of their own websites rather than the broader PubMed Central platform." OACA found.
Niyazov et al. 2016	Empirical	Unspecified number of journals across 23 academic divisions	31,216 articles published between 2009 and 2012	Field; JIF; Publication vs. upload Date	"We find a substantial increase in citations associated with posting an article to Academia.edu We find that a typical article that is also posted to Academia.edu has 49% more citations than one that is only available elsewhere online through a non-Academia.edu venue." OACA found for Academia.edu.
Ottaviani 2016	Randomized controlled	Unspecified number of journals who have blanket licensing agreements between the publishers and the University of Michigan Library	93,745 articles published between 1990 and 2013	Self-selection	"Even though effects found here are more modest than reported elsewhere, given the conservative treatments of the data and when viewed in conjunction with other OACA studies already done, the results lend support to the existence of a real, measurable, open access citation advantage with a lower bound of approximately 20%." OACA found.
Sotudeh et al. 2015	Empirical	633 APC-funded OA journals published by Springer and Elsevier	995,508 articles published between 2007 and 2011	Journals who adopted OA policies after 2007 Journals with non- article processing charge OA policies	"The APC OA papers are, also, revealed to outperform the TA ones in their citation impacts in all the annual comparisons. This finding supports the previous results confirming the citation advantage of OA papers." OACA found.

Table 2. Scope, Controls, and Results of Multi-Disciplinary OACA Studies Since 2011. JIF, journal impact factor; APC, article processing charge; TA, toll access INFORMATION TECHNOLOGY AND LIBRARIES | SEPTEMBER 2018



Based on the randomized controlled methodology that Tang et al. found hybrid journals to provide, it is possible that this study may serve as an ideal model for future larger OACA studies across multiple disciplines. However, more field-specific hybrid journal studies will have to be conducted before determining if this model would be the most accurate method for measuring OACA across multiple disciplines in a single study.

MULTIDISCIPLINARY STUDIES

The multidisciplinary OACA studies conducted since 2011 include a single randomized control study and three empirical studies (table 2). All these studies found an OACA; in the case of Niyazov et al., an OACA was found specifically for articles posted to Academia.edu. I included this study because it is an important contribution to the premise that a relationship exists between self-selection and OACA. Niyazov et al. highlight this point in the section "Sources of Selection Bias in Academia.edu Citations," explaining that "even if Academia.edu users were not systematically different than non-users, there might be a systematic difference between the papers they choose to post and those they do not. As [many] . . . have hypothesized, users may be more likely to post their most promising, 'highest quality' articles to the site, and not post articles they believe will be of more limited interest." ²⁸

To underscore this point, I refer to Gargouri et al., who stated that "the OA advantage [to self-archived articles] is a *quality advantage*, rather than a *quality bias*" (italics in original).²⁹ Again, it is unsurprising that articles of higher caliber are cited more and that making such articles more readily available increases the amount of citations they would likely already receive. Similar to my conclusion in the field-specific study section, we simply need more randomized controlled studies, such as Ottaviani's, to determine the nature and extent of the relationship between OA and CA across multiple disciplines.

CONCLUSIONS

Critics of some of the most recent studies, specifically Archambault et al. and Ottaviani, have argued that authors of OACA studies are too quick to claim causation. While a claim of causation does indeed require strict adherence to statistical methodology and control of potential confounders, few of the authors I have examined actually claim causation. They recognize that the empirical nature of their studies is not enough to prove causation, but rather to provide insight into the correlation between open access and a citation advantage. In all their conclusions, these authors acknowledge that further studies are needed to prove a causal relationship between OA and CA. The recent work published by Piwowar et al. provides a potential model for replication by other researchers, and Ottaviani offers a replicable method for other large research institutions with non-self-selecting institutional repositories. Alternatively, field-specific studies conducted in the style of Tang et al. across all fields would serve to provide a wider array of evidence for the occurrence of field-specific OACA and therefore of a more widespread OACA.

Recent developments in OA search engines have created alternative routes to many of the same articles offered by subscriptions, but at a fraction (if any) of the cost. Antelman proposed that libraries use an OA-adjusted cost per download (OA-adj CPD), a metric that "subtracts the downloads that could be met by OA copies of articles within subscription journals," as a tool for negotiating the price of journal subscriptions.³⁰ By calculating an OA-adj CPD, libraries could

potentially leverage their ability to access journal articles through means other than traditional subscription bundles to save money and encourage OA publication.

While Antelman suggests using OA-adj CPD as a leveraging tool when making deals with publishers for journals subscriptions, I suggest that libraries use the data-gathering methods of Piwowar et al. via Unpaywall to determine whether enough articles from a specific journal can be found OA via Unpaywall. By using metrics such as those collected by Piwowar et al. through Unpaywall, the potential confounding variable of articles found through illegitimate means (such as SciHub) is alleviated. Instead, Piwowar et al.'s metrics focus on tracking the percentage of material searched by library patrons that can be found OA through the Unpaywall browser extension. According to Unpaywall's "Libraries User Guide" page, libraries "can integrate Unpaywall into their SFX, 360 Link, or Primo link resolvers, so library users can read OA copies in cases where there's no subscription access. Over 1000 libraries worldwide are using this now."³¹

Ideally, scholars will also be more willing to publish papers OA, and institutions will be more supportive of providing the necessary costs for making publications OA. Though the publish-orperish model still reigns in academia, there is great potential in encouraging tenured professors to publish OA by supplementing the costs through institutional grants and other incentives wrapped into a tenure agreement. Perhaps through this model, as Gargouri et al. have suggested, the longstanding publish-or-perish doctrine will give way to an era of "self-archive to flourish." 32

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