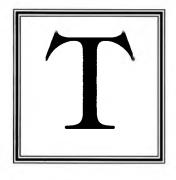


RECRUITMENT TO THE PROFESSION:

Attracting the best and the brightest

Mission



he mission of the Association of College and Research Libraries (ACRL) is to foster

the profession of academic and research librarianship and to enhance the ability of academic and research libraries to serve effectively the library and information needs of current and potential library users.

Message from the President

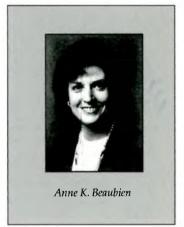
ANNE K. BEAUBIEN ACRL's 53rd President

CRL leaders, members, and staff have every reason to be proud of their efforts during 1991–92. I would like to highlight some of the year's accomplishments and thank those involved for their creativity, enthusiasm, and hard work.

Our Sixth National Conference was held in Salt Lake City on April

12-14 with an attendance of 2,241, including 581 exhibitors. The program was an important forum for discussing a wide range of issues affecting higher education in our information-rich society as well as a financial success.

The year's theme, "Recruitment to the Profession," inspired great enthusiasm and many activities including a project to interest minority undergraduates in the field of library and information science which was funded by the ALA President's Dance Fund. Another major effort was made to update the librarian profiles in two CD-ROM career guidance systems used in career counseling. A large research project was undertaken to validate factors underlying the Strong Vocational Interest Inventory. Thanks to year-end money from ALA, ACRL was able to design and print a recruitment brochure for wide dissemina-



tion. Two sessions at ALA's Annual Conference in San Francisco focused on recruitment, several issues of C&RL News carried articles on the theme, and a Task Force on Image is identifying areas in which academic librarianship is misunderstood and will suggest ways to counteract these impressions.

Another ad hoc group, the Task Force on Social Issues, was created to help guide ACRL's response to difficult modern problems. The Task Force on Professional Development submitted a report on what ACRL's role should be in this area. ACRL supported ALA's theme, "Your Right to Know," and collaborated with other units on numerous matters such as accreditation and federal legislation.

As president I attempted to make ACRL's planning process more responsive to the membership and to changes in higher education. The ACRL Board of Directors took part in planning retreats before the Salt Lake City and San Francisco conferences at which they examined the strategic plan, looked at how the planning process can be more effective, and set priorities. Changes will be implemented in the next year that will involve more of the elected leadership in setting priorities and

Message from the President

I hope the momentum and changes started will benefit members in the years to come.

These are just a few of ACRL's achievements last year. Feel free to contact me or the ACRL office to learn more about them or about the many other projects I do not have space to mention, none of which would have been successful without the able guidance of executive director Althea Jenkins and her excellent staff or without the energy and dedication of hundreds of members. And thank you all for a wonderful year!



ACRL Membership Statistics

ACRL/ Sections	Personal	Organizational/ Special	Aug. 1992 Total	Aug. 1991 Total	% increase decrease	
ACRL 9,594		1,143	10,737	10,693	0.41%	
AAS	418	88	506	486	4.12%	
AFAS	185	21	206	192	7.29%	
ANSS	492	99	591	581	1.72%	
ARTS	840	123	963	886	8.69%	
BIS	3,707	490	4,197	4,168	0.70%	
CJCLS	857	268	1,125	1,099	2.37%	
CLS	1,890	366	2,256	2,207	2.22%	
EBSS	1,260	236	1,496	1,535	-2.54%	
ECLSS	408	28	436	241	80.91%	
LPSS	716	123	839	870	-3.56%	
RBMS	1,740	214	1,954	1,953	0.50%	
SEES	266	69	335	314	6.69%	
STS	1,628	279	1,907	1,876	1.65%	
ULS	5,901	396	6,297	6,372	-1.18%	
WESS	724	70	794	798	-0.50%	
WSS	828	76	904	848	6.60%	

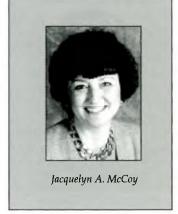
Message from the Vice-President

JACQUELYN A. McCoy Vice-President/President-Elect

hree rapidly emerging trends in the 1990s—new technologies, a changing economic climate, and increasing diversity in both staff and user populations—are changing the way academic libraries go about serving their faculties, their students, and their communities. Many of us will be, in the very near future, operating

the virtual library in which many materials are accessed electronically. Our challenge for this year, and for at least a decade to come, will be to equip both our professional organization and ourselves as librarians to address the issues raised by technological innovations, changing resource allocations, and greater ethnic, racial, academic, and socio-economic diversity among our users and our personnel.

By this report and by separate communications with each ACRL section, chapter, and committee, I am asking these units to provide ACRL with an inventory of innovative ideas as well as recommendations as to how the profession may respond creatively to the multiple challenges outlined above. My concern is that we actively, indeed aggressively, involve our rank-and-file members in helping shape our ACRL organizational



response to these changes. This involvement will, I hope, come through special meetings, workshops, brainstorming sessions and perhaps even written polls of the membership of various ACRL units.

At the national level we will be reviewing the ACRL organizational structure in paralleling the overall ALA organizational evaluation called for by Marilyn Miller, in an effort to provide a more effective and more responsive organization for our members. We will also be assessing the status of our ACRL strategic plan, now entering its sixth year, with a view toward determining if there are ways to clarify, amplify, enhance, or make more effective that critical document.

My challenge to the membership is to suggest very specific and concrete ways which we as a professional organization can help smooth the transition we are making toward the virtual library, can help academic libraries cope creatively with a changing economic climate and reduced resources, and can improve the services we offer to the users and staff who represent such varied backgrounds, interests, and aspirations. My plan is to have presentations of these ideas and recommendations during the ALA Annual Meeting in New Orleans next June.

Letter from the Executive Director

ALTHEA H. JENKINS EXECUTIVE DIRECTOR



Ithough academic libraries faced extraordinary economic and political challenges during the past year, the range of activities of our members continues to demonstrate a com-

mitment and dedication to the library profession. The accomplishments



of the ACRL committees, sections, and discussion groups summarized throughout this report demonstrate the enthusiasm members hold for academic librarianship. All who participate recognize that ACRL's diverse membership requires the work of the association primarily to address the complex issues our profession faces. We appreciate the continuing support of ACRL's 11,000 members in meeting our goals.

ACRL was fortunate this year to have the ALA Minority Fellow, Sheila Delacroix, assigned to the division to carry out her work in the area of recruitment in conjunction with the ACRL president's theme.

In addition to the projects supporting the president's theme and the programs detailed on the following pages of this report, ACRL in 1991–92 joined other ALA units and library organizations to:

- Call for a total revision of the ALA Code of Ethics
- Endorse the revised ALA Accreditation Standards
- Support the top three priority action issues of the White House Conference on Library and Information Services
- Endorse the 1991 Improvement of Information Act
- Discourage copyright and use royalties for the ERIC Database.

As I look to the year ahead, it is clear that academic librarians cannot conduct their business in isolation. Changing agendas in higher education, information technology, and education in general present major challenges. Important accomplishments were made in networking and establishing linkages with other library and information-based organizations, higher education associations, and government agencies in FY1992. ACRL leaders, members, and staff will need to continue solidifying and strengthening relationships with associations in the information and higher education professions.

In an era of shrinking resources and escalating demands, the strength of ACRL and the extent to which it is able to impact the information and higher education environment will to a large extent be determined by how well priorities are identified and strategies defined. The ACRL Board of Directors effectively used a retreat to begin a planning process for the 90s and beyond. The Board clarified values, stated assumptions, identified strengths and weaknesses, as well as

Letter from the Executive Director

internal and external environmental factors that impact ACRL. Following the retreat, the Board was able to set these priorities which will guide program decisions for FY 1993:

1. Communications with members (two-way). ACRL should

provide means and media for the sharing of professional ideas, concerns, and activities of academic librarians and libraries and increase communication within ACRL regarding association goals, priorities, and activities.

- 2. Professional development and learning of our members. ACRL should play a leadership role in providing professional development and learning opportunities for its members.
- 3. Forum for discussion and debate of issues. ACRL should ensure that appropriate forums exist for thorough discussion and informed debate of key issues facing academic libraries and librarians.
- 4. Recognition in the higher education community. ACRL should gain recognition within the higher education community as representing the interests of academic librarians and playing a key role in developing relevant national policy.
- 5. Communication with the higher education community, professional associations. ACRL should increase communication and collaboration with other professional associations within the higher education community to establish partnerships with our academic colleagues in furthering the goals of higher education.

The year brought challenges to ACRL head-quarters as well. The ACRL staff was reduced from 12 to 8.5 FTE. My first year was one of learning and discovery. ACRL experienced a decline in revenue for the third consecutive year, while member demands for programs and services continued to increase. The ACRL Sixth National Conference held in Salt Lake City was successful programmatically and

financially thanks to the commitment of dedicated members and the ACRL staff.

I am grateful for the support and encouragement that members of the Board have given me in my first year, especially ACRL President Anne Beaubien, who was not only a seasoned and savvy leader, but also caring and thoughtful. I am also grateful for the generosity of the *Choice* and ACRL staff in giving beyond the call of duty. I look forward eagerly to the year ahead.

ACRL Staff

Call us toll free at 1-800-545-2433 ext. XXXX or call us direct at 312-280-XXXX.

- Althea H. Jenkins, Executive Director - 3248
- Cathleen Bourdon, Deputy Executive Director 2517
- Mary Ellen K. Davis, Editor & Publisher, C&RL News -2511
- Mary C. Taylor, Program Officer, Publications/Standards/ Statistics - 2515
- Pam Spiegel, Assistant Editor, C&RL News 2524
- Merri Monks, Administrative Assistant - 2522
- Reginald Prim, Editorial Assistant, C&RL News 2514
- Cynthia Taylor, Administrative Secretary 2521
- Beverley M. Washington, Administrative Assistant 2516
- Patricia Sabosik, Editor/Publisher, Choice, 100 Riverview Center, Middletown, CT 06457, (203) 347-6933

Association of College and Research Libraries (ACRL), A Division of the American Library Association, 50 East Huron St., Chicago, IL 60611-2795. fax: 312-280-2520

GOAL 1. PROFESSIONAL DEVELOPMENT.

CONTRIBUTE TO THE TOTAL
PROFESSIONAL DEVELOPMENT OF
ACADEMIC AND RESEARCH LIBRARIANS.



total of 2,241 people attended the ACRL Sixth National Conference, "Academic Libraries: Achieving Excellence in Higher Education," April 12–14, 1992, in Salt Lake City, Utah.

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The conference chair was Joseph A. Boisse', university librarian, University of California, Santa Barbara. Conference attendees rated the conference 3.85 on a 5-point scale with 5 being excellent. This is the highest evaluation an ACRL National Conference has ever received. The general session speakers included civil rights activist Julian Bond, futurist Paul Saffo, women's studies scholar Catharine Stimpson, and the president of the Council of Library Resources W. David Penniman. In addition to the general session speakers, there were 52 contributed papers, 37 panel presentations, and 31 poster sessions on all areas of academic librarianship.

RBMS Preconference

46

ACRL's Rare Books and Manuscripts Section presented a successful three-day conference program at the University of California-Santa Cruz in June 1992. The conference theme for the 33rd RBMS Conference, "Scholarly Communication and the Future of Special Collections," provided opportunities for several speakers and presenters to explore issues of electronic publishing, preservation, and information technology with more than 300 attendees.

Annual Conference Programs

MCA

Topics such as recruitment, the virtual library, learning at a distance, accessing African American information resources, medical anthropology, and political correctness were among the 20 programs offered at the ALA Annual Conference. The program "Guts, Brains and Sensitivity or the Ability to Stoop, Lift, and Reach to High Places: What Makes a Good Librarian" reported on current research on career guidance packages and vocational interest inventories. The program "The Virtual Library: The Florida Community College" reported on the creation of a statewide centralized automation project. The Bibliographic Instruction Section and the ALA Library Instruction Round Table sponsored the "15th anniversary of information literacy in ALA—a day-long celebration." (See the next page for a complete list of programs.)



1992 Annual Conference Programs

- Afro-American Studies Librarians (AFAS)—"Accessing African American Information Resources"
- Anthropology and Sociology (ANSS)—"Medical Anthropology: Choices and Challenges"
- Arts (ARTS)—"Redefining the Arts: Implications for Libraries"
- Bibliographic Instruction (BIS)—"Bulletins from the Recruits: Sharing Information Expertise in the Global Learning Community"
- College Libraries (CLS)—"Alternatives to Collection Ownership: College Library Implications and Applications"
- Community and Junior College Libraries (CJCLS)—"The Virtual Library: The Florida Community College Experience"
- Copyright Committee—"Developing and Implementing a Copyright Policy: Institutional Issues for Academic Librarians"
- Education and Behavioral Sciences (EBSS)—"Brief Encounters: Using Techniques from Psychology and Education to Improve the Effectiveness of Reference Service"
- Extended Campus Library Services (ECLSS)—"The Right to Know and Learning at a Distance"
- Law and Political Science (LPSS)—"Voluntary Action, Philanthropy and the Nonprofit Sector: Overview and Resources"
- President's Program—"Prospecting for the Future: How You Can Influence Career Decisions"
- Racial and Ethnic Diversity Committee—"Getting Back to Basics"
- Rare Books and Manuscripts (RBMS)—"Today's Libraries Face Tomorrow's Scholars: Faults and Fissures"
- Research Committee—"Mentoring and Academic Library Research"
- Slavic and East European (SEES)—"Is There Censorship in the Former Soviet Union?"
- Science and Technology (STS)—"Issues in Sci-Tech Information: Librarians' Right to Know"
- University Libraries (ULS)—"Views from Across the Quad: The University's Expectations for the Library of the 21st Century"
- Vocational Interest Inventories Task Force—"Guts, Brains and Sensitivity or the Ability to Stoop, Lift and Reach to High Places: What Makes a Good Librarian?"
- Western European Specialists (WESS)—"Cinema Paradiso: Movies, Libraries, and European Culture"
- Women's Studies (WSS)—"Is the 'Political Correctness' Backlash Controlling Women's Right to Know: Information Suppression in the Information Age"

GOAL 2. ENHANCING SERVICE CLAPABILITY.

ENHANCE THE CAPABILITY OF ACADEMIC AND RESEARCH LIBRARIES TO SERVE THE NEEDS OF USERS.

A A

s colleges and universities were faced with reducing budgets, libraries became prime targets for their institutions' budget reduction plans. Many librarians holding faculty

and academic status were threatened with the elimination of these

ACRL AWARD WINNERS, 1992

- Academic or Research Librarian of the Year Award (donated by Baker & Taylor Books) Carla Stoffle, director of libraries at the University of Arizona
- Doctoral Dissertation Fellowship (donated by the Institute for Scientific Information)

Rosie L. Albritton, research assistant at the University of Illinois-Urbana

- Samuel Lazerow Fellowship (donated by the Institute for Scientific Information) Eric A. Johnson, senior Soviet
 - Eric A. Johnson, senior Soviet exchange specialist for the Exchange and Gift Division of the Library of Congress in Washington, D.C.

K.G. Saur Award for Best C&RL Article

Ronald J. Heckart, librarian at the Institute of Governmental Studies Library at the University of California, Berkeley

■ Miriam Dudley Bibliographic Instruction Librarian of the Year

Betsy Baker, head of the Reference Department at Northwestern University Library in Evanston, Illinois

employment conditions. The ACRL Board approved the revised Standards for Faculty Status for College and University Librarians (C&RL News, May 1992) and the Model Statement for the Screening and Appointment of Academic Librarians Using a Search Committee (elsewhere in this issue). This year ACRL corresponded with six college and university presidents outlining ALA's position on faculty status for academic librarians. ACRL's Academic Status Committee sponsored a think tank on faculty status at the ALA Midwinter Meeting to explore issues relating to the present and future of faculty status for academic librarians.

ACRL has over 25 published official documents in the form of standards, guidelines, and statements. Standards are policies that describe shared values and principles of performance for a library serving a Carnegie-classified institution. Guidelines consist of procedures that will prove useful in meeting the standards. Statements articulate a policy statement, or serve as a checklist or a model. All official documents are published in *C&RL News*. Over 1,000 reprints were distributed during FY92.

Awards

ACRL provides a number of opportunities for members to be honored and recognized by colleagues for their work in the profession. The

ACRL Awards program recognizes special achievements and outstanding publications and fosters professional development in academic and

research librarianship. This year 12 awards were presented. Member committees review all award nominations and select the winners.

The most prestigious recognition a librarian may receive in the academic library profession is the Academic or Research Librarian of the Year Award. The 1992 award went to Carla Stoffle, dean of libraries at the University of Arizona, Tucson. In choosing Stoffle for this award, the committee noted that "the programs she had been associated with distinguished her in many areas of the library profession, but also earned the respect and admiration of her peers..."

The ACRL Board of Directors presented William A. Moffett (director of the Huntington Library) with a resolution commending him for his dedication and commitment to the library profession. This was most recently exhibited in his courageous act of opening to scholars the Huntington Library's collection of photographs of the Dead Sea Scrolls.

Award winners continued

The Katharine Kyes Leab and Daniel J. Leab American Book Prices Current Exhibition Catalogue Award Expensive: "Katherine Anne Porter at One Hundred: New Persvectives."

at One Hundred: New Perspectives," submitted by Special Collections, McKeldin Library, University of Maryland; Moderate: "Eric Gill: His Life and Art," submitted by the Thomas Fisher Rare Book Library, University of Toronto; Honorable Mention: "From Palm to Pine: Rudyard Kipling, 1865–1936," submitted by Special Collections, University of Virginia Library

- Martinus Nijhoff International West European Specialist Study Grant Martin Antonetti, librarian of The Grolier Club in New York
- Community College Learning
 Resources Achievement
 Awards (donated by EBSCO
 Subscription Services)
 Leadership or Community Service: Paul E. Dumont, director of
 technical services at the Dallas
 - Leadership of Community Service: Paul E. Dumont, director of technical services at the Dallas County Community College District in Texas; Program Development: The Library Collection Development Committee at St. Petersburg (Florida) Junior College for the design of procedures for a collection development policy
- ACRL/ALCTS/LAMA/LITA
 Hugh C. Atkinson Memorial
 Award

Miriam A. Drake, dean, director of libraries, and professor at the Georgia Institute of Technology in Atlanta

GOAL 3. ADVOCACY AND LIAISON.

PROMOTE AND SPEAK FOR THE INTERESTS OF ACADEMIC AND RESEARCH LIBRARIANSHIP.

he challenge of recruiting outstanding persons to the field of librarianship and retaining them in the profession can and must be addressed on many fronts. Each year thousands of persons are guided in their selection of a career by the professional profiles drawn in interest inventories and career guidance packages such as the Myers-Briggs Type Indicator (MBTI), the Strong Interest Inventory (SII), and the SIGI PLUS career guidance system. The Vocational Interest Inventories Task Force investigated the profiles of librarians found in these instruments. Each profile was seen as inadequate and/or negative.

By updating the information found in these widely used systems, the task force has made it possible for more persons to get a realistic, dynamic picture of modern librarianship. By negotiating with the publishers of these instruments and interacting with the counselors and advisors who use them, the role of librarians and librarianship is enhanced in the minds of other groups of professionals. We are recruiting tomorrow's librarians today, but we are not in this alone. Many others are in a position to recruit the best and the brightest for us if they are provided the right information. Thanks to the ACRL Vocational Interest Inventories Task Force more people will know that it takes "guts, brains, and sensitivity" to be a good librarian, and fewer will think we need only the ability to "stoop, lift and reach to high places."

Since 1989 the ACRL WHCLIS (White House Conference on Library and Information Services) Task Force has actively engaged in discussions and activities. These discussions ensured that academic librarians' interests were included in the recommendations that formed the national agenda addressing issues of all types of libraries. In addition to the development of a position paper, the chair of the task force participated in two public forums sponsored by NCLIS (National Commission on Libraries and Information Science) to discuss the recommendations and to discuss the National Research and Education Network (NREN).

GOAL 4. RESEARCH & PUBLICATION.

PROMOTE STUDY, RESEARCH, AND PUBLICATION RELEVANT TO ACADEMIC AND RESEARCH LIBRARIANSHIP.

he ACRL University Library Statistics, 1990–91 was released at ACRL's Sixth National Conference in April. This publication reports the results of a survey of 120 U.S. libraries at institutions designated as Research Universities I and II and Doctorate Grant-

ing Colleges and Universities I and II according to the Carnegie classification and to five Canadian academic libraries with similar scope. The categories of data collected include: collections, personnel, expenditures, and interlibrary loan. The institutional data elements reported include degrees offered, enrollment size, and faculty size.

The Evolving Educational Mission of the Library, published in early spring, was sponsored by the Bibliographic Instruction Section and identifies strategic issues which challenge the development of instructional programs in academic libraries and suggests roles for librarians in the educational processes of their parent institutions.

Women's Studies Collection Development Policies was developed by the Women's Studies Section Collection Development and Bibliography Committee. This unique tool identifies issues and provides models of existing policies. Complete policy statements from 16 university libraries illustrate the range of issues and provide a variety of models. The RLG Conspectus: Women's Studies Supplemental Guideline included as an appendix, identifies issues unique to women's studies and describes materials and sources.

Readers of *College & Research Libraries News* have been enthusiastic about the redesign of the maga-

zine. Beginning with the April 1992 issue the magazine has a new, inviting format which readers have called "lively, bold, and easy to read." Other comments include: "At last the magazine has gotten some real style . . . It makes getting the magazine a real treat." "Everything from cover to content is appealing. I read it cover to cover as soon as it arrives."

ACRL's sections have led the way in electronic publishing. The Science and Technology Section (STS), the first section involved in electronic publishing, now issues two electronic publications. *Electronic*

ACRL Journals

- Choice
 Book review journal
 of ACRL. Eleven issues per year (July/
 August combined).
- College & Research Libraries
 Official journal of ACRL. Six bimonthly issues per year.
- College & Research Libraries News
 Official news magazine of ACRL. Eleven issues per year (July/August combined).
- Rare Books and Manuscripts Librarianship
 A journal of theory and practice covering all aspects of special collections librarianship. Two issues per year.

Update appears two weeks before ALA meetings to provide conference-specific information. *Issues in Science and Technology Librarian-ship* is STS's electronic journal covering a range of topics such as access, serials pricing, cultural diversity, and virtual libraries. The Afro-American Studies Librarians Section (AFAS), Extended Campus Library Services Section (ECLSS), and Education and Behavioral

Sciences Section (EBSS) have all set up electronic listservs on the Internet.

New Titles from ACRL in 1992

- ACRL University Library Statistics, 1990–91, compiled by the Library Research Center at the University of Illinois, Urbana-Champaign
- The Evolving Educational Mission of the Library, Betsy Baker and Mary Ellen Litzinger, eds.
- Women's Studies Collection Development Policies, a project of the Collection Development and Bibliography Committee

Choice

Production is the theme that characterized the year for *Choice*. This was the first year fully operational with the STAR publishing system. All page production was brought in-house and page layout for the magazine and cards is now completed electronically on a sophisticated Macintosh desktop publishing system. The magazine was redesigned to reflect the new publishing venture and to enhance readability.

The *Choice* reviews database ended pilot projects with CARL Systems and Carnegie Mellon Uni-

versity and will be commercially available for license at the start of the new fiscal year. More than 26,000 reviews, representing four volume years, are available in electronic format.

An Internet account was opened through Princeton University's JvNCNet. Planned use of the network is for reviewer/editor communication and receipt of reviews.

The supplement to the 10th edition of the *Guide to Reference Books* was published on schedule and announced at ACRL's national conference. Editorial work began on the 11th edition.

Continuing our publication efforts, *Choice* launched a new series called *Ethnic Studies Reviews* drawing on titles of an interdisciplinary nature identified in the reviews database. *African and African American Studies* is the first of the series. In production are *Latino Studies*, *Native American Studies*, and *Asian American Studies*.

Work began on an editorial and publishing plan for *Books for Community College Libraries*, a work that has not been updated since 1969.



ACRL Board of Directors, 1991-92



Back row: Ray E. Metz, Barbara J. Wittkopf, Rochelle Sager, Eileen Dubin, Evan Ira Farber, Shelley E. Phipps. Front row: Leslie A. Manning, Barbara J. Ford, Jacquelyn A. McCoy, Anne K. Beaubien, Althea Jenkins, Karin E. Begg. Not shown: Linda Phillips.

ACRL Board of Directors, 1991–92

- President:
 - Anne K. Beaubien, University of Michigan
- Vice-President/President-Elect:
 - Jacquelyn A. McCoy, Occidental College
- Past-President:
 - Barbara J. Ford, Virginia Commonwealth University
- Budget & Finance Committee Chair:
 - Leslie A. Manning, University of Colorado at Colorado Springs
- Executive Director (ex-officio):
 - Althea H. Jenkins, ACRL /ALA
- ACRL Councilor: Rochelle Sager, Fashion Institute of Technology

Directors-at-Large:

- Karin E. Begg, Boston College
- Eileen Dubin, Case Western Reserve University
- Evan Ira Farber, Earlham College
- Ray E. Metz, Case Western Reserve University
- Linda L. Phillips, University of Tennessee
- Shelley E. Phipps, University of Arizona
- Barbara J. Wittkopf, Louisiana State University





Financial Report

LESLIE A. MANNING BUDGET AND FINANCE COMMITTEE CHAIR

or the fiscal year ending August 31, 1992, operating revenues were \$1,334,033 and expenditures were \$1,141,362. Member dues provided approximately 28 percent of ACRL's total operating revenue, 33 percent from publication sales, 2 percent

from preconferences, and 37 percent from the National Conference.



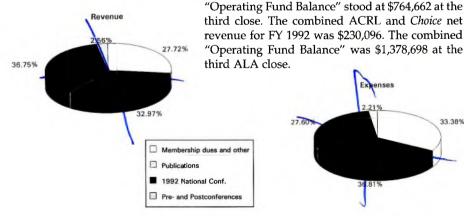
ACRL administers five endowment accounts. Three endowments—Hugh Atkinson Memorial, Oberly, and Leab—support the awards named. A fourth endowment was approved by the ACRL Board and established by ALA in December 1991. The Board will determine annually how the income from this endowment will be used. On August 31, 1992, the principle in these accounts totaled \$89,801. The fifth endowment for Choice has a principle of \$20,641.

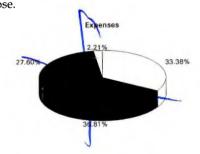
Among expenditures in the general fund, member services comprised 33 percent of ACRL's total expenses. Other expenses include publications (37 percent), the National Conference (28 percent), and preconferences (2 percent).

Revenue was less than budgeted by \$58,382, but due to excellent cost containment by staff, expenses were \$194,721 less than budgeted, leaving a balance of

\$192,671 in revenues above expenses. At the close of the fiscal year, the "Operating Fund Balance" stood at \$614,036 which will fully cover the "mandated reserve" as well as provide necessary planning dollars for the Seventh National Conference in Pittsburgh.

Choice ended the year with \$37,425 in net revenue. The Choice





Financial Report

Executive Summary 1991-92

SOURCES OF REVENUE	FY1992 BUDGET	FY1992 ACTUAL	PERCENT OF BUDGET	LAST YEAR ACTUAL
Ending Reserve				
Aug. 31: Op. Fund	\$410,938	\$614,036	149.42%	\$516,586
Aug. 31: Endowment	\$80,275	\$89,801	111.87%	\$67,783
Aug. 31: Choice	\$711,999	\$764,662	107.40%	\$795,581
Subtotal	\$1,203,212	\$1,468,499	122.05%	\$1,379,950
Membership dues and other	er \$400,095	\$353,184	88.28%	\$351,262
Other	\$600	\$12,165	2027.50%	\$4,930
Advisory	\$500	\$0	0.00%	\$0
Awards	\$1,500	\$1,160	77.33%	\$650
Jobline	\$3,350	\$1,201	35.85%	\$3,260
Subtotal	\$406,045	\$367,710	90.56%	\$360,102
Publications				
Choice	\$1,587,965	\$1,455,913	91.68%	\$1,418,488
C&RL	\$134,831	\$117,038	86.80%	\$121,451
C&RL News	\$237,326	\$223,970	94.37%	\$223,323
RBML	\$20,460	\$24,031	117.45%	\$18,330
Sec. Newsletters	\$50	\$16	32.00%	\$18
Nonperiodical Pubs.	\$64,500	\$69,381	107.57%	\$82,320
BCL	\$3,500	\$2,932	83.77%	\$12,375
Chapter Topics	\$3,300 \$0	φ2,932 \$0	0.00%	\$12,373 \$0
	-			*
Subtotal	\$2,048,632	\$1,893,281	92.42%	\$1,876,305
Education				
Continuing Ed.	\$0	\$285		\$17,689
National (89, 92)	\$467,963	\$487,489	104.17%	\$0
Pre-& Postconferences	\$51,308	\$33,892	66.06%	\$51,405
Subtotal	\$519,271	\$521,666	100.46%	\$69,094
Funded Projects				
NEH/HBCU Project	\$6,432	\$0	0.00%	\$9,212
HBCU Statistics (Mellon)	ψ0, 4 32 \$0	\$7.289	113.32%	\$0
			1	
Subtotal	\$6,432	\$7,289	113.32%	\$9,212
TOTAL REVENUE	\$2,980,380	\$2,789,946	93.61%	\$2,314,713
Choice Revenue	\$1,587,965	\$1,455,913	91.68%	\$1,418,488
TOTAL REV. W/O CHOICE	\$1,392,415	\$1,334,033	95.81%	\$896,225

Financial Report

OBJECT OF EXPENSE	FY1992 BUDGET	FY1992 ACTUAL	PERCENT OF BUDGET	LASTYEAR ACTUAL
		,,,,,,,	U. 20202.	
Membership Activities				
Membership Svcs.	\$55,277	\$41,939	75.87%	\$40,433
Exec. Comm. & Board	\$83,797	\$71,950	85.86%	\$64,437
Statistics	\$13,803	\$13,303	96.38%	\$3,191
Advisory	\$24,835	\$21,837	87.93%	\$32,130
Standards distrib.	\$7,247	\$4,595	63.41%	\$4,626
Discussion Groups	\$4,812	\$4,266	88.65%	\$3,734
Awards	\$11,218	\$10,027	89.38%	\$15,802
Chapters	\$58,588	\$44,454	75.88%	\$41,314
Committees	\$71,439	\$54,574	76.39%	\$50,685
Sections	\$64,461	\$59,039	91.59%	\$43,490
Jobline	\$2,564	\$2,251	87.79%	\$4,038
Section Newsletters	\$37,032	\$30,050	81.15%	\$33,575
Chapter Topics	\$5,134	\$5,125	99.82%	\$4,523
C&RLNews	\$21,370	\$14,977	70.08%	\$63,267
Subtotal	\$461,577	\$378,387	81.98%	\$405,245
Publications				
Choice	\$1,563,203	\$1,418,488	90.74%	\$1,550,610
C&RL	\$134,741	\$109,338	81.15%	\$112,751
C&RL News	\$237,326	\$223,970	94.37%	\$286,590
RBML	\$20,703	\$16,055	77.55%	\$23,573
Nonperiodical Pubs.	\$52,103	\$67,381	129.32%	\$39,018
BCL	\$2,879	\$520	18.06%	\$2,955
Subtotal	\$2,010,955	\$1,835,752	91.29%	\$2,015,497
On a sini Dunia ata				
Special Projects	Φ0	do	0.000/	#4.0 FF
Output Measures	\$0	\$0	0.00%	\$1,855
Special Grants Funds	\$0	\$0	0.00%	\$11,138
Subtotal	\$0	\$0	0.00%	\$12,993
Education				
Continuing Ed.	\$0	\$362	0.00%	\$49.955
National (89, 92)	\$364,469	\$312,955	85.87%	\$63,584
Pre-& Postconferences	\$55,853	\$25,105	44.95%	\$52,207
Subtotal	\$420,322	\$338,422	80.51%	\$165,746
Funded Projects				
HBCU Statistics (Mellon)	\$6,432	\$7,289	113.32%	\$0
Subtotal	\$6,432	\$7,289	113.32%	\$0
TOTAL EXPENSES	\$2,899,286	\$2,559,850	88.29%	\$2,599,481
Choice Expenses	\$1,563,203	\$1,418,488	90.74%	\$1,550,610
TOTAL EXP. W/O CHOICE		\$1,141,362	85.43%	\$1,048,871
NET	\$56,332	\$192,671	342.03%	(\$152,646)
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