Case Study

From Managerial Theory and Worksheets to Practical MARC AMC; Or, Dancing with the Dinosaur at the Amistad

FREDERICK STIELOW, WITH REBECCA HANKINS AND VENOLA JONES

Abstract: This article discusses how theory and historical analysis can help inform managerial practices toward the integration of MARC AMC as part of a descriptive chain. The staff of the Amistad Research Center used their own experiences and research and Zipf's Law of Least Effort to produce techniques to simplify and rationalize the complex, library-based MARC format for their environment and ongoing technological change. The process is ongoing and far from revolutionary, but the techniques to date include the production of a standard cataloging worksheet and an authority list of subject headings.

About the authors: Frederick J. Stielow is now the executive director of the Mid-Hudson Library System. He served as executive director of the Amistad Research Center from 1992 to 1995 and had previously taught archives and information technology at Catholic University and the University of Maryland. He has a dual Ph.D. in History and American Studies and an M.L.S. Stielow has published over seventy articles, including the Posner Prize-winning "Archival Theory Redux and Redeemed," and six books, including the Leland Award-winning The Management of Oral History Sound Archives. Well-known on the dance floor, he also consults for bodies from the Hip-Hop Hall of Fame and Jazz and Heritage Association to the World Bank. The initial draft of this article was written during the luxury of the 1994 Archival Summer Institute at the Bentley Library of the University of Michigan. Thanks to Susan Rosenfeld for additional comments.

Rebecca Hankins is the archivist at the Amistad Research Center.

Venola Jones is a cataloger at the Dillard University Library in New Orleans. She also does cataloging for the Amistad Research Center.

THE TRANSIT FROM THE ivory tower of teaching to the nitty-gritty of archival management can prove a learning experience. Some colleagues have even developed a sordid interest in how one addresses real practice instead of just dancing around with theory. The admittedly verbose lead author of this article acknowledges the significance of this challenge. Indeed, this article developed in partial response to a minor contretemps on his comments in the editorial pages of the *American Archivist*.¹

The argument, dating back to the author's ill-spent youth and training as a systems analyst and data processing section chief in the late 1960s, was then and is now Machine Readable Cataloging that (MARC) format seems to be a "technological dinosaur." MARC simply could not escape its origins during that almost paleolithic era of mainframes with expensive storage costs and military communication protocols. Since then we have had a microcomputer revolution. The need to code and keep data neatly isolated is disappearing. Our vocabulary has enlarged to more "user friendly" data models. We have gone from lines of programming code to spread sheets and relational data base models of the 1970s, to the word processing of the 80s, and to the interactive and hypermedia world of today.²

Just as the alligator survives from the "Age of Dinosaurs" and functions in fairly effective fashion, however, MARC has its place. The archival manager must recognize that MARC provides a key answer to the goal of a national inventory for archival records and has also succeeded in bringing archives into the "Information Age." Yet, such an embrace does not deny the responsibility of keeping up with ongoing technological improvements or future changes; nor does it come without the need for historical and critical analysis to insure the system's proper integration within the institution.³

The following article describes an attempt to blend theory and practice from an institutional perspective. It rests on historical and observational methods. With tongues and mixed metaphors firmly in cheek, we want to show how the Amistad Research Center is learning to dance with the *MARCosaurus*.⁴

The Setting

The Amistad Research Center is one of the nation's premier minority archives. The first repository created with a specific eye to chronicling the Civil Rights Movement, the Center currently holds over 800 collections with more than ten million documents and thousands of tapes and photographs. It has a 25,000-volume library and the Deep South's finest African-American art collection. An independent organization, the

¹¹'To the editor," *American Archivist* 55 (Fall 1992): 524. The comments were in regard to an earlier article by Bruce Bruemmer on oral history and the MARC-AMC format. My specific point was that not every individual tape merits an AMC record—that archival theory and descriptive practices allow us to operate at the collections level and avoid the library imperative for unit cataloging. (In a minor contretemps, Bruemmer and Judith Campbell Turner took some exception to my thoughts, but still failed to deal with the collective nature of archival description in their subsequent letters to the editor.)

²In addition to his work while in a U.S. Army computer center, the author produced one of the first textedited history dissertations in the mid-1970s. He also taught introductory computer and information systems classes to graduate students, and has consulted on automated systems for a variety of businesses and institutions.

³The alligator analogy is to reassure Judith Campbell Turner, "To the editor," *American Archivist* 57 (Winter 1994): 8-9—who ignored the author's dancing style, but did question background knowledge on MARC and chastise with the faint hope of a developmental framework, "Stielow is using *dinosaur* in the way paleontologists and evolutionary biologists would."

⁴Apologies to Trudy Peterson and her "Archival Bestiary," as well as the designer of a dinosaur teeshirt that helped to symbolize the struggles of the National Archives' movement for independence in the early 1980s.

Amistad maintains its own Solinet/OCLC catalog account, but is housed at Tulane University with ties to the campus library system. In addition, Tulane provides an ethernet hub and direct access to computer experts and the Internet, including gopher and Web nodes.

The Amistad joined the rush to MARC in the late 1980s with the aid of a Department of Education grant. All of the Center's archival collections then received AMC breakdowns and were downloaded into the OCLC national bibliographic database. Yet, by the arrival of a new director in mid-1992, the Center had not really integrated MARC into its descriptive apparatus. We at the Center faced an ever growing backlog with few new MARC records to show. While significant, MARC entries still remained largely the domain of the cataloger. They were somehow apart from most of the archivists and their mainstay two-steps with registers and card indexes-an element for the specialist and, frequently, only an afterthought or a potentially easily overlooked, time-consuming burden.

In the jitterbug toward a "sexy" and "funded" technological advancement, the Center may have abrogated some of its professional responsibilities. One doubts that we were alone.

Some Historical Factors

From at least the early nineteenth century and Antonio Panizzi's dictates at the British Museum, librarians were able to devolve strict rules to standardize their descriptive practices across institutions. They produced a generic "book and catalog card model" with demands for precision of entry of an eighteenth-century minuet. In the United States, the late nineteenth-century establishment of professional library education helped firm up a new national bibliographic order. The model gained more clout and economic expediency following the introduction of printed card sets from the Library of Congress in the early 1900s.⁵

The underlying American intellectual schema went through several permutations before eventually linking back across the Atlantic and into the Anglo-American Cataloguing Rules. AACR was a special pioneer. It was conceived to dovetail with emergent mainframe technologies of the 1960s Cold War era and lay the ground rules for projected MARC standards. Through the monumental labors of people like Henrietta Avram at the Library of Congress, MARC itself surfaced during the late 1960s. It helped provide the economies of scale, borrowing services, and "copy cataloging" that continue to drive library automation.

Archives followed jazzier, idiosyncratic patterns and did not partake in the library evolution until recently. Even the development of an archival/library model with the *National Union Catalog of Manuscript Collections* in the 1950s was strangely distant from the AACR that was being discussed in the same halls at the Library of Congress. Instead, the AMC initiative emerged as the controversial breakthrough of the SAA's National Information Systems Task Force in the early to mid 1980s—a decade and a half after MARC's creation.⁶

The AMC format helped introduce data processing concepts and a new precision to the art form of archival description. MARC entries inform the researcher around the world about the existence and location of a collection. They can facilitate the internal collocation of similar subjects across provenance lines and bring a new order to archival management. With more than

⁵Historical information is drawn from notes from Stielow's courses on the History of Libraries and the History of Archives and Information Systems.

⁶Unfortunately, MARC-AMC evolved under the auspices of the far less archivally sensitive second edition, or AACR2.

500,000 records already logged, MARC has emerged as a standard for modern American archival description.

Because of such factors, the Amistad remains professionally committed to MARC AMC, and proudly continues to proclaim that all its collections will receive such entries. We take it as a given that such a presence is vital in informing the widest range of outside researchers on the existence of our holdings. We understand too that such acceptance implies acquiescence to a panoply of outside rules and the entry of such formerly alien tunes as "Subfield Delimiters" and "National Thesauruses."

Managerial and Theoretical Considerations:

Any archival manager knows that MARC is far from a panacea. While archives did come to the MARC cotillion, they did not necessarily move with the same rhythms or partake as fully in its synergies as their library sisters. The key portions of archival description still remain fuzzy and tied to descriptive narratives beyond the easy reach of a MARC record.⁷

The manager has bottom-line considerations. Archives do not fully join in such economic benefits as shared cataloging and interlibrary loan. MARC AMC depends on the expensive and time-consuming norm of "original cataloging." Many archives are linked to bibliographic utilities with costly annual fees and incur additional charges whenever they update records for growing collections. MARC may also call for increasing staff specialization and slow down the descriptive process, thus prolonging backlogs.

At the human level, how can any casual or infrequent user reasonably keep in mind the nuances of AMC? Who can memorize its seventy-seven variable-length field options and their myriad of sub-field delimiters? The visible format is dated with unnecessary redundancies between the variable and a block of fixed field codes, which are themselves largely unusable and unsearchable. The use of the 650 field with LCSH [Library of Congress Subject Headings] alone may be described as a tango within Dante's Inferno. Users face dizzying possibilities and ever-changing rulings to meet national library needs. Library literature and anecdotal evidence are pockmarked by repeated technical and intellectual failures to live up to its potential.

Archivaria also recently illustrated a growing nest of acronyms from MAD to RAD, which have appeared as supplemental standards to expand and potentially challenge MARC. MARC's limitations also are evident to anyone conversant with current data base design. From conversations with network specialists, it seems that even MARC's underlying Open Systems Interconnection (OSI) or computer communications standard is under scrutiny and may prove insufficient to meet data transfer needs in the fiber optics age.⁸

Given that most archivists come with primary training in history, we can also posit a likely lack of awareness of pertinent managerial theoretical perspectives from other fields. For instance, George Zipf's Law of Least Effort is a recognized classic in information science. His is a form of game theory with cost/benefit checks for an applied and managerial context. Zipf argues from the warning maxim that "jobs seek tools; tools seek jobs." He calls for avoiding the inefficiencies of unplanned or makeshift responses to new demands through the conscious development of

⁷For more background and additional challenges, see David Bearman, "Archives and Manuscript Control with Bibliographic Utilities," *American Archivist* 52 (Winter 1989): 26-39.

⁸Archivaria 35 (Spring 1993).

techniques and tools designed for the least effort to accomplish the tasks. Zipf's Law suggests putting energy at the front-end to structure efficient mechanisms and hence heighten probable returns at the back-end. Thus, descriptive practice should be weighed and formulated to avoid demanding more time and energy than the likely value to be derived from the information. Although it may be possible to so describe a record as to virtually guarantee access, the economic and managerial equations must also be weighted with probability and risk assessment. The resulting equation suggests—Input (time * costs) should be <or = Output (value * costs). Without the formula, such evaluation relates directly to appraisal and many archival practices outside of MARC AMC and its "flat" or unitary form of description.9

The Amistad Experience

Historical, practical, and theoretical considerations thus led us to a deeper examination of how best to use MARC AMC. We sought to maximize the integration of useful, staff-efficient, standardized, and easily accomplished description, with a minimum of energy. Our cautions were to avoid "reinventing the wheel" and stay with Zipf's injunctions, as well as following the rule of KISS—keep it simple, stupid.

We needed to deal with our reality. This process largely relied on historical and observational methods. The Amistad had to recognize that the overwhelming bulk of its descriptive tools were not tied to MARC nor adapted to accommodate its arrival. The register was still our primary focus and what our clients sought. We were already in the process of recasting this device to allow for enhanced retrieval through wordprocessed narratives and box and folder lists formed with data base management software. Moreover, Internet ties appeared to be increasing our traffic more than MARC had.¹⁰

Other pragmatic factors intruded. We featured trained library catalogers, several with MARC AMC workshop training, and a director who made MARC entries for archives even before AMC. But the Center had not begun to address the full range of what MARC has to offer, and probably cannot do so with the staff at hand. Although quite active, the Center may, at best, catalog seventy-five collections in a year. Such a number is barely sufficient to maintain the sophistication necessary for the complex art form of original cataloging. In addition, the Amistad must deal with "non-MARCian" processors. The Center can simply not afford to extend the requisite workshops to its transient pool of student interns and volunteers working on its backlog.

Our quest also led to the literature and contacts with other institutions. We learned that the basic recourse lay in solid manual approaches and the design of a standard worksheet.

Nancy Sahli suggested such techniques early on in the MARC AMC revolution. As we interpreted her 1985 writings, an archives could systematically foxtrot through the MARC maze by preselecting and standardizing its fields for entry. We attempted to streamline and further simplify this process with forms design theory. Instead of seventy-seven major variable field options, why not present only a dozen and make most of those mandatory? Why not attempt to default all the fixed fields at the top of

⁹George Zipf, *Human Behavior and the Principle* of Least Effort (Cambridge, Mass.: Addison Wesley, 1949).

¹⁰We do not view automated registers or Internet connections as being in an "either-or" conflict with MARC. Instead they are all related methods toward the same goal within our environment and its ties to a university library system. However, this does not mean that some archives may make a logical choice for themselves to concentrate electronic delivery on the Internet without a MARC format.

the record, rather than looking up the choices? Why not design to ease manual entry, but still enhance data retrieval: e.g., default where possible, avoid codes, and use check blocks with built-in terminology controls?¹¹

We even extended these latter concepts to subject selections in the 650 field. Instead of the two volumes of *LCSH*, the Center developed a single sheet of terms and codes for our processors. The Sisyphian choices were researched and broken down into rough "thesaurus" categories to reflect the activities of our preexisting and likely holdings.

Other managerial decisions helped increase our "probable returns." In essence, we weighed the importance of promoting finely polished descriptions versus the value of getting information out quickly to researchers and attacking our backlog. We opted for speed and minimal energy.

Worksheets would be addressed immediately following a quick preliminary inventory, or as early as possible during processing. Entries need not be very long, will usually be one-time ventures, and will be limited to a collection-level overview. (But, they could also be revisited if substantial errors or other factors interfered.) Finally, we decided that the collection's processors should be primarily responsible for filling out the initial forms.

The results could stand alone as the sole pointer, especially for a small, less important collection. But the MARC record could also be an introduction to standard finding aides with box and folder lists for larger and more complex collections. At the Amistad, MARC does not stand at the apex; rather, it is an initial step and integrated into an overall descriptive chain.

Information from MARC helps inform other parts of that chain. Eventually, AMC records will likely link, or "front-end," to a full range of electronic in-house registers and database indexes, which will also be placed on our gopher and Web nodes.

Compromises and Bending the Rules

The cognoscenti are aware of legalistic problems—elements that differ from the originating library model and may trouble the more literal MARC interpreter. To Steven Hensen, for example, in the *APPM* bible, "In such a system, a catalog record created according to these rules is usually a summary or abstract of information contained in other finding aides." His underlying assumptions follow from the finished book model with a finding aide as "chief source of information." Theoretically, the intense scrutiny given in the production of the finding aide will lead to more accurate and "cleaner" records.¹²

Our waltz was obviously a compromise to fit a particular situation, but we did have internal evidence to argue for our simplified, early entries. For instance, we had found no evidence of increased use through MARC. In light of our other finding aides, automation advances, and user requests, we also found little motivation to expand the size of our catalog records. We were aware, too, that many of our collections continued to receive deposits and had economic imperatives against costly and awkward on-line updating. Most im-

¹¹Nancy Sahli, *MARC: For Archives and Manuscripts* (Chicago: Society of American Archivists, 1985). We looked at a number of later publications and forms at several institutions. In addition, Stielow had built a MARC archival worksheet at the University of Southwestern Louisiana as early as 1982. Among other features, our forms design approaches for check blocks are consciously limited by the Miller Number of 7 (+ -) 2, which conforms to human capacities, versus overly long lists of terms fit only for the computer. Note, too, the placement of a control number with year of creation and retention schedule.

¹²Steven Hensen, *Archives, Personal Papers, and Manuscripts*, 2nd ed. (Chicago: Society of American Archivists, 1989), 4.

portantly, a review of earlier and properly formulated entries from completed registers and trained staff showed a great deal of inconsistency and "dirt." The summary information in the scope note often appeared distant from a comparative reading of the finding aid. Subject headings were often isolated "break dances," too overly diverse to help tie our collections together.¹³

We still tried to build in qualitative safeguards. We knew that student interns and undertrained staff would have to be involved even to dent the backlog. Thus, we made certain that all staff and interns received similar training in an attempt to coordinate in-house processing. They also have ready recourse to key background readings and an internal processing manual. Each collection is managed by a Holdings Folder and Processing Control Sheet, which helps coordinate and integrate the full range of processing. It contains both check blocks to indicate the level of description, and pertinent information for the MARC entry. Moreover, the Senior Archivist provides the processors with tutelage and assistance in completing their sheets. Finally, trained catalogers make the actual data entries and are responsible for quality and authority control, which involves additional authority checks through an off-line microcomputer cataloging package.

Although Hensen's recommendations did not meet our needs or experiences, the Center was still committed to following the rules. Fortunately, he also had hinted at the absence of an absolute requirement for the record, just "to be an abstract of a more substantial finding aid." Fortunately too, OCLC obligingly provided us with a concomitant technological break. Sitting in the fixed fields at the start of entry screen in OCLC is a demand for encoding level (*Enc.Lvl*). OCLC's MARC AMC Cataloging Manual reveals that *Enc.Lvl* comes with several options—from "1", showing that processing and description are complete to "5", indicating incompleteness. The Amistad elected to rhumba and throw the "5" switch.

MARC AMC Coding Sheet

Rather than prolong what could become a tedious theoretical debate, or go beyond still preliminary findings—let us examine the dance card. The Amistad's AMC Worksheet is far from revolutionary; many institutions regularly employ similar devices. Ours is perhaps designed to be more "transparent" and user-friendly. At present, it appears as a two-page form, mimicking the pre-prepared OCLC computer template, with an explanatory guide included. [Worksheet and Guide are included as Appendix A–Ed.]

Conclusions

Let us admit that the reality of implementation-of going from theory to practice-can be frustrating. We are in the midst of an information revolution. Archivists and catalogers do have problems communicating, and the case is magnified when dealing with automation and networking specialists. Specific software packages and the need to conform to an online bibliographic utility can provide slam dance nightmares, which lay waste to theory and logic. For example, we could not default all the fixed field codes. If researchers were to receive a reasonable initial online pointer, OCLC requires that DATES be filled in-even though they are repli-

¹³Helen Tibbo, Abstracting, Information Retrieval, and the Humanities: Providing Access to Historical Literature (Chicago: American Library Association, 1993), demonstrates the difficulties in producing a good abstract—problems that are exacerbated the further removed they are from the original author. Tibbo, who is one of the coming lights in the field, has also provided some disturbing information on impracticality of complex subject headings in actual application within current on-line systems.

cated at the end of the 245 field. *LCSH* subject headings caused expected headaches and a tarantella back to the manuals for sub-field indicators before they would be accepted by the system.

Finally, we concede that we are still studying at the Arthur Murray School for MARC Dancers. The readers are only glimpsing a portion of a work in progress—the MARC section of what is intended to be an integrated and highly computerized system. Our future plans include descriptive apparatus with hypertext links from all key terms and subjects, pointers to the location of the materials, and, eventually, hypermedia buttons to the actual information and across collection lines. Much study and quality control remains to be done. The Center invites comments and criticism from others in a similar struggle, so we can begin to rock-n-roll in the Information Age—especially before the new integrated format finally hits the airways with sounds guaranteed to disturb archivists and send us back for new dance lessons once again.¹⁴

¹⁴Those interested in how we are developing our overall procedures can glimpse them in the Procedures Section of our Installation Manual, which is available on line through the Amistad's web page or directly in the gopher under Departments in gopher@mailhost.tcs.tulane.edu.

Appendix A

	A	MISTAD RESEAR MARC-AM		
Processor:		Date Finished:	To Cataloger:	OKdate:
OCLC: NEW	FIXED FIELD C		, except Dates and if adde	ed languages]
Type: b	Bib lvl: c	Source: d	Lang: eng [other lan	guages:
DCF:	Repro:	Enc lvl: k	Ctry: us	
Desc:	Mod rec:	Dat tp: i	Datas	
20001		Durip. 1	Dates: ,	[repeat from 245 field]
035 Collection	Number [take from	Variable Len "Acquisitions Register"		
Main Entry [che	ck appropriate cates	gory, fill in information]		
• 100 1perso		• 100 2family;		corporate body
Last Name: Dates [option	al] (\$f) year born	First: , year died	Middle/(maiden)	
-	-	rchives (corporate body		
245 IU IIIE (5a		pers (person or family)		
		blection (artificial grou		
Collection	Year Span (\$f)	, [give	e earliest and latest years]	
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300 Extent. [if> [if< 3" fill i		ems		
		collection with non mar •sculpture; •photogr		deotapes; O computer files
500 General [o See Also:	ptionaluse to list r	elated collections by titl	[e]	
			v sentences that define the wnmay abstract Register	subject and indicate key 's Collection Overview]
545 Biographic relate to Regis	cal/Historical Note [c ster's chronology]	optional, if you feel 520	note needs more on the s	ubject's life or milestones-
555 0 Finding A	ids Note [optional,	check any present		
555 O Pilitaning A	nus Note [optional,	check any present		
register;	• computer inve	ntory; • gopher fi	le, o mosaic file	
Subject Added	Entries [Use appropr	iate codes (600=Person	; 610=Corporate; 650=To	pic; 651=Place); list the
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	and a state of the second state			

 851 Location (\$a) [predetermined]
 Amistad Research Center, Tilton Hall, Tulane University, New Orleans, LA

 70118 \$d USA
 E-Mail: amistad@mailhost. tcs.tulane.edu

Marc.94-1yr

Amistad Research Center MARC-AMC WORKSHEET GUIDE

Instructions: Processors must be aware that their collections require MARC-AMC Worksheets [the initials stand for Machine Readable Cataloging-Archives and Manuscripts Collections]. MARC includes unseen data communications protocols, which you do not have to worry about, and the visible fields on your MARC-AMC Worksheet. Most of the fixed fields at the top of the form are already completed. You will concentrate on abstracting information within the remaining variable length fields. The results will be converted into a short "catalog card" image for the online public access catalog (OPAC).

This guide is to help explain the fields and how to enter data on the worksheet. It will include several sample entries.* Should you want more information refer to the APPM Manual or one of several articles and books available to you on the subject in the professional reference shelves. If you have additional questions or problems, ask your supervisor, the Senior Archivist or director.

Write for clarity and to communicate with others outside the Amistad. Keep sentences concise with no more than 25 words. In general, try to report out what you would think a typical researcher might need to find the information.

Data Entry

A. Initial Blocks: Fill in your name and the date that you complete the worksheet. All Worksheets go to the Catalog InTray for review—feel free to ask to help with the data entry.

B. Fixed Fields: With two exceptions do not make any entries:

- 1. If you encounter a significant amount of non-English materials, check the box next to LANG and enter the languages;
- 2. DATES, you will enter the earliest year, the latest year of materials that you encountered during your Preliminary Inventory—entry the same as the 245 field.

C. Variable Length Fields: The information to complete these sections will come from your research and initial inventorying of the collection, as well as the Processing Control Sheet and Holdings Folder. The numbers are tag lines to define data entry elements and an asterix * before any tag means that entry is optional—all other fields must be completed before passing the form to the cataloger.

035—Collection Number [found on the Processing Control Sheet, or ask the Acquisitions Archivist.]

Main Entry [use this area to enter information on the provenance or creator of the material. First check the appropriate 100's delimiter—the materials come from a person, family, or a corporate body (a business, college, association). Next enter the proper name of this originator—if you have questions, the cataloger and Mic-Me software have a predetermine "authority list" of some of the names. Finally, if known and verified, enter the year in which the originator was born or founded and any death or closing year.]

245—Title [we have limited you to three choices: check "Archives" for the records of a corporate body; "Papers" for a person or family's documents; or, "Collections." The last refers to any holdings without clear provenance and that we have artificially drawn together to describe a person or event—for example, "The David Duke Collection" was not donated by Duke, but brought together by the staff as we monitored his actions.]

Collection Year Span: Indicate the earliest, latest year of the materials that you encountered in the collection (Duplicate in **DATE:** in fixed field area).

300—Extent [approximate the size of the holdings: if less than a Hollinger Box, give the number of items; if larger, indicate the number of feet and/or a decimal equivalent for less than a foot—e.g., .6 linear feet.]

340—Medium [optional] unless the holdings have materials other than paper records. Check any and all applicable blanks and write in any materials not covered by the check list.

500—General Note [optional] use to show if it relates significantly to other holdings in the archives, or to cross reference for materials that were pulled from another holding—e.g., an artwork that was separated into the art collection.

520—Scope and Content Note [this is the heart of your work]—a narrative paragraph on the holding and any significant people, place, or events that it helps inform. Think of this as an abstract of the Collection Overview from a register. Keep it short, but you can use the reverse side of the sheet for more.

545—Biographical Note [optional, but highly recommended and may extend to the verso also] Build a short biographical statement chronicling the person, family, or institution. This should put stress on the time frames/events that are actually documented by the materials and feed to the Chronology of a Register.

555—Finding Aides Note [optional, unless one of the terms is checked on the Processing Guide Sheet] You should check any and all applicable entries—are you doing a register; does the register include a Paradox DBMS index of the inventory; is that material scheduled for downloading into a textual "gopher" and/or "Mosaic" hypermedia platform.

600—Subject Added Entries [with the scope note, the key pointers for researchers] **First select the significant persons, families, events, institutions** that you have cited in your 520 or 545 notes—go back and correct any oversights. Fill in the appropriate numerical tags found in the header notes and then the selection. Once that is done, turn to the **Subject Headings—650 Topic Notes** guide sheet, which is an authority list of acceptable terms from the Library of Congress's Subject Headings. Refer to the directions and make the appropriate selections and entries.

851-Location [the standard address to contact the Center]

*Sample Entries [eliminated for this paper]